



# ISPP

International Society  
of Political Psychology

## ISPPNEWS

FALL 2011 · VOLUME 22.2

## Executive Director's Corner

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There are many exciting changes and projects underway at Central Office. First, we are pleased to welcome Lydia Murithi as our new Office Assistant. Lydia is a Public Policy and Administration doctoral student at the VCU L. Douglas Wilder School of Government and Public Affairs. Her research interests are in Public Health, primarily Maternal and Child Health Policy in the context of sub-Saharan African countries. Lydia has been helping with membership services and I'm sure you'll be seeing her name or speaking with her as we begin a new membership year in the coming months.

Planning is well underway for our next annual conference in Chicago at the Mart Plaza and we hope to see you there. The call for papers, which begins November 1, is described further below and I hope that you will submit your work and help make the conference a productive time for learning and collaboration.

Finally, we are very excited to reveal our newly designed website. The new site will have many new functions, like video clips of conference talks and a searchable database of our conference abstracts, that we hope you'll find very helpful. Please take the time to peruse the new site and let us know what you think.

I hope you'll also stay in touch with us at the central office to let us know when there is something ISPP could be doing better or something ISPP is helping to make better. I look forward to working together to keep ISPP thriving.

Farrah Graham  
Interim Executive Director

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## Submission Information

ISPPNews welcomes submissions focused on teaching and methods, as well as short essays or opinion pieces on current issues or debates in the discipline. We also publish book announcements, member kudos, and other professional news on a bi-annual basis.

Announcements of upcoming meetings, workshops and events should be sent to the Central Office for distribution.

Your ideas for further improvements or additions to the ISPPNews are also welcome – please let us know what you would like to see here in the future.

Melinda Jackson  
ISPPNews editor

Address submissions and suggestions to:  
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## President's Message

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Dear members,

Let me update you on a number of matters that the ISPP is involved in.

Right now we are nearing the final round of our negotiations with Wiley Blackwell to renew the collaboration on the society's publications. Wiley-Blackwell is turning our agreements into a contract we will vote about at our Midwinter meeting this January in Amsterdam. An important element of the agreement is to begin to publish as an addendum to the journal one issue per annum named 'Advances in Political Psychology' which will be especially devoted to state-of-the-art review articles. I am convinced that this will be an extremely valuable addition to our publications.

Sometime ago I sent you all an email about the new developments regarding our Central Office. Since then we have been working hard and received a whole lot of applications from individual candidates and from Association Management Companies. In the weeks to come the committee which is busy doing the selection will bring the long list down to a much smaller number of candidates we will decide on during our Midwinter Meeting. As it looks now we will be able to meet our goal to have a new executive director a few months before Farrah Graham, our interim ED, leaves. Meanwhile, a committee chaired by George Marcus is discussing the revision required in the constitution to allow a full-time professional, rather than a part-time volunteer as our ED. As announced in my earlier mail to all of you, we will seek your consent soon for those revisions. Please take the little bit of time needed to read and vote on these changes when the time comes.

In the meantime, the preparations for the 2012 meeting in Mart Plaza, Chicago are gearing up. Congrex, with the help of our colleagues in Chicago, is preparing for the festive events (opening reception, award ceremony, the presidential reception, and the junior scholar reception). Our program chairs Jacquelin van Stekelenburg and Nick Valentino are getting ready to the call for papers and to work toward a stimulating and inspiring program. Anca Minescu will be in charge of organizing a number of thematic sessions related to the theme of the conference "Identity politics and politicized identities. Political psychology in times of contention." I encourage you all to submit papers and proposals for symposia, whether or not related to the theme of the conference.

At the same time we are organizing for the future. Our 2013 Annual Meetings will be in Tel Aviv, Israel and we are negotiating with hotels and local professionals and colleagues in Rome, Italy for our 2014 conference.

One final call. Before too long we will call for nominees for the various awards the Society grants to members who have excelled in their careers, and who have been of special significance to the society and to the field of political psychology. Please have a look at calls for nominees and don't hesitate to nominate colleagues you deem deserving.

Bert Klandermans  
ISPP President



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## ISPP Announcements

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### Membership Renewal Time!

ISPP memberships run per calendar year, so 2011 memberships will be expiring December 31. In December, we will contact everyone with an expiring membership to invite you to renew for 2012. Those whose multi-year memberships are continuing will receive confirmation. Thank you for your support!

### Congratulations to the 2011 ISPP Award Recipients!

#### **ALEXANDER GEORGE BOOK AWARD**

Claude M. Steele, Columbia University  
Whistling Vivaldi: How Stereotypes Affect Us and What We Can Do About It  
W.W. Norton & Co. 2010

#### **BEST DISSERTATION AWARD**

Pazit Ben-Nun Bloom  
"The Moral Public: Moral Judgment and Political Attitudes"  
Completed in the Department of Political Science, Political Psychology Ph.D. Program at Stony Brook University

#### **ERIK ERIKSON EARLY CAREER AWARD**

Cindy Kam, Vanderbilt University

#### **JEANNE KNUTSON AWARD FOR LONG-STANDING SERVICE TO ISPP**

Bruce Dayton, Syracuse University

#### **HAROLD LASSWELL AWARD FOR DISTINGUISHED SCIENTIFIC CONTRIBUTIONS TO POLITICAL PSYCHOLOGY**

Daniel Bar-Tal, Tel Aviv University

#### **NEVITT SANFORD AWARD FOR PROFESSIONAL CONTRIBUTIONS TO POLITICAL PSYCHOLOGY**

Ronald Fisher, American University

#### **NOEL MARKWELL MEDIA AWARD**

Robert Fisk, The Independent

#### **ROBERTA SIGEL AWARD I**

For best paper by a junior scholar presented at 2010 ISPP Meeting  
Melinda Jackson, San José State University  
"Priming the Sleeping Giant: The Dynamics of Latino Political Identity and Vote Choice"



### ROBERTA SIGEL AWARD 2

#### For best paper with junior scholar as lead author presented at 2010 ISPP Meeting

Erin Hennes, New York University

with John Jost and Irina Feygina "Motivated Evaluation, Recall and Tactile Perception in the Service of the System: The Case of Anthropogenic Climate Change"

### 2012 ISPP Award Deadlines: February 15, 2012

For 2012 award details please see: <http://ispp.org/awards>

### 2nd Annual ISPP Summer Academy: Applications Invited Soon

The inaugural ISPP — Summer Academy was launched with great success this year just prior to the annual meeting in Istanbul, Turkey. Plans are currently underway for the 2nd annual ISPP-SA to be held in conjunction with the 2012 annual meeting in Chicago.

The ISPP Summer Academy is designed as a three-day workshop, to be held each year immediately prior to the ISPP annual meeting, and aims to train interested faculty and students in both foundational and cutting edge research in the area of political psychology. The Summer Academy's central objective is to spread interest and promote training in political psychology around the world. Holding the Summer Academy in conjunction with the ISPP conference provides its fellows a unique opportunity to engage with a truly international mix of participants.

Stay tuned for more information about the 2012 ISPP Summer Academy, and application instructions on the ISPP conference web page at <http://www.isppmeetings.com>

For more information about the program please contact Tereza Capelos, ISPP Summer Academy Director, [T.Capelos@surrey.ac.uk](mailto:T.Capelos@surrey.ac.uk).

### Summer Institute in Political Psychology

The Summer Institute in Political Psychology at Stanford University is a three-week intensive training program that introduces graduate students, faculty members, and professionals to the world of political psychology scholarship. The curriculum is designed to accomplish one preeminent goal: to help researchers to become more skilled, creative, and effective in exploring political psychology.

Participants receive broad exposure to theories, empirical findings, and research traditions in political psychology. They receive instruction in important research methods used in political psychology, including survey research, laboratory experimentation, content analysis, and more. Participants are equipped with skills and perspectives that help them to establish new directions for innovative and useful integrations of psychology, political science, and other social science fields.



SIPP has included lectures on a wide array of topics, including terrorism, aggression, political discourse and decision-making, racism, public opinion, politics and the law, social justice, affirmative action, presidential leadership, ideology, conflict resolution, elections, socialization, and much more. SIPP participants have access to world-class scholars in many departments at Stanford and join a vibrant social network of young scholars beginning their careers in political psychology. Participants also participate in numerous social events and have time to enjoy the beauty and rich culture of the Bay Area.

The Summer Institute is directed by Dr. Jon Krosnick, who is the Frederic O. Glover Professor in Humanities and Social Sciences at Stanford.

For more information about SIPP please visit: <http://sipp.stanford.edu>

## Recent and Upcoming Conferences

### IDC-Herzliya Behavioral Decision Making Conference, May 2011

The Program in Political Psychology and Decision Making at the Lauder School of Government at the IDC-Herzliya, in cooperation with the IDC Schools of Psychology and Business Administration, held an international conference on Behavioral Decision Making at the end of May 2011. About 200 participants from 57 universities in 15 countries participated in the conference.

Keynote speakers included professors John W. Payne (Duke University), who lectured on Complexity and Decision Making under Risk; Paul Slovic (University of Oregon), who lectured on: The More Who Die, the Less we Care: Psychic Numbering and Genocide; Jack S. Levy (Rutgers University), who lectured on Decision Making in International Relations, and Thomas D. Gilovich (Cornell University), who spoke about The Interaction Between Rational and Intuitive Processes.

The interdisciplinary conference also included sessions on Political Decision Making, War and Peace Decision Making, and Obstacles to Political Cooperation and Conflict Resolution. The conference concluded with a practitioners' forum on decision making in government and public policy.

Professor Alex Mintz, editor of Political Psychology, is the Director of the Political Psychology and Decision Making program at the IDC.

Plans are underway for organizing a similar interdisciplinary conference in a couple of years.

For more info please visit: IDC Lauder School of Government, Diplomacy, and Strategy <http://portal.idc.ac.il/en/schools/Government/HomePage/Pages/Homepage2.aspx>

### The Harvard-IDC Symposium in Political Psychology & Decision Making, November 8-9, 2011

To be held at The Lauder School of Government, Diplomacy & Strategy, IDC Herzliya, Israel, IDC Herzliya Campus  
Participants to include:

Prof. James Sidanius, Harvard University

Winner of the 2006 Harold Lasswell Award of the International Society of Political Psychology

Prof. Ryan Enos, Harvard University

Assistant Professor, Department of Government



Prof. Helen Haste, Harvard University & University of Bath  
Former President of the International Society of Political Psychology  
Prof. Alex Mintz, IDC Herzliya  
Editor-in-Chief, Political Psychology  
Winner of the 2005 Distinguished Scholar Award of the International Studies Association  
The symposium is organized by Alex Mintz  
RSVP: [deangov@idc.ac.il](mailto:deangov@idc.ac.il)

For more info please visit: IDC Lauder School of Government, Diplomacy, and Strategy <http://portal.idc.ac.il/en/schools/Government/HomePage/Pages/Homepage2.aspx>

## 25th Annual Conference of the German Peace Psychology Association

### “Perpetrators and Victims of Collective Violence”

June 1–3, 2012 · University of Konstanz (Germany)

Perpetrators and victims of collective violence are a topic which absorbs the interest of Psychology across many of its sub-disciplines: from Political Psychology via Social Psychology and Clinical Psychology as far as Neurosciences. As a research topic of many non-psychological neighbour-disciplines of Peace Psychology—from Political Science via Peace Education to Media Studies and Cultural Studies—they cannot be ignored either.

The aim of the conference is to stimulate a trans-disciplinary exchange of ideas and to combine the manifold theoretical and methodological perspectives of Peace Research in a constructive way.

We call for empirical and theoretical papers from all fields of psychology, sociology, political science, communication studies and other social sciences that can contribute to the topic of the conference and to Peace Psychology in general. Papers may be submitted in English (preferred) or German. For each paper 25 minutes including discussion time are scheduled. Submitted papers will be screened with regard to their general appropriateness and grouped with related papers into thematic sessions.

Deadline for the submission of papers is February 29, 2012. Please submit your contributions, including a summary of approximately 200 words, as soon as possible at the E-mail address [Wilhelm.kempf@uni-konstanz.de](mailto:Wilhelm.kempf@uni-konstanz.de). Further and up-to date information on the conference is available via the internet address

<http://www.friedenspsychologie.regener-online.de/>



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## 2012 ISPP Annual Meeting Call for Papers

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### CALL FOR PAPERS

Annual Scientific Meeting of the International Society of Political Psychology (ISPP)

July 6th–9th, 2012 · Chicago, USA

‘Identity Politics and Politicized Identities. Political Psychology in Times of Contention’

### PROGRAM CHAIRS

Jacquelen van Stekelenburg (VU University Amsterdam) and Nicholas Valentino (University of Michigan)

### CONFERENCE CHAIR

Linda Skitka (University of Illinois, Chicago)

### ISPP 2011-12 PRESIDENT

Bert Klendermans, VU University Amsterdam

Syria, Libya, Greece, Norway, and the Tea Party, riots in Berlin, central squares occupied in Egypt, Spain and Tel Aviv. Our times are contentious. Politics concerns the distribution of scarce resources and the working of power relations in society, and the conflicts that arise often pit social groups against one another. The major players often represent cleavages along lines of race, ethnicity, class, religion, and language. When they engage in identity politics, do they trigger the formation of politicized identities, which in turn instigate more contentious politics? Or are they merely exploiting existing cleavages, representing one side in a long-standing dispute for political gain? Finally, how can we explain and thus hope to minimize the wrenching human suffering and loss of life that often accompany these conflicts? The goal of the conference will be to apply political psychology in these important questions. Chicago with a political history full of conflict and reconciliation provides an excellent setting in which to examine this theme.

Jacquelen van Stekelenburg and Nicholas Valentino will be the program chairs for this conference assisted by 13 section chairs and the ISPP president, Bert Klendermans. The theme will serve as a lead for keynotes and thematic sessions. The keynote addresses will be solicited for the program by invitation only. But proposals for the envisioned thematic sessions on Identity Politics and Politicized Identities are welcomed, as are proposals for individual papers related to the theme. Anca Minescu will program this chain of thematic sessions throughout the conference. Of course, we welcome panels, papers, posters, roundtables and workshops on any topic in political psychology. Look at the 13 sections listed below. The program chairs are interested in bringing together new findings from the fields of anthropology, biology, communication studies, economics, philosophy, political science, and psychology. We hope to create an exciting intellectual exchange that will enrich political psychology and help us better understand the dynamics of our contentious times.

### SECTIONS

Individual papers and posters, as well as entire panels, roundtables, and workshops can be submitted to a maximum of two of the 13 sections listed below, with one designated as the presenter's first choice and the other designated as second. Each section is marked with keywords associated with its most relevant topics, to assist participants in identifying the sections that best match their research interests.



## 2012 — CHICAGO SECTIONS KEY WORDS AND SECTION CHAIRS

1. Thematic session: Identity Politics and Politicized Identities. Identity politics, empowerment, politicization, cleavages, politicized identities, social movement, collective actions. Section chair: Anca Minescu.
2. Political conflict, violence, and crisis. Political crises, natural disasters, conflict, violence, genocide, ethnic cleansing, war, peace. Section chair: Davide Morselli.
3. Intergroup relations. Stereotyping, prejudice, belonging, othering, solidarity, cohesion, social dominance, legitimacy, permeability. Section chair: Chris Cohrs.
4. Leadership and political personality. Political leaders, elites, political personality, accountability, reputation. Section chair: Chris Federico.
5. Public opinion. Opinion formation, attitude change, vote choice, political beliefs and values. Section chair: Mike Wagner.
6. Political communication. Mass media, Internet, framing, priming, persuasion, advertising, propaganda, deliberation. Section chair: Lene Aarhoe.
7. Political culture, identity, and language. Political and national identities, political discourse, cultural memory and identity, political narratives. Section chair: Catarina Kinnvall.
8. Political behavior and electoral participation. Campaign effects, turnout, cognition, affect, motivation, information processing, heuristics, biases, impression formation, political learning. Section chair: Jason Barabas
9. Civic engagement and civic development. Citizenship, civic engagement, participation, democratic values, civic education. Section chair: Michael Morrell
10. International relations, globalization, macropolitical issues. Globalization, transitional politics, global and local economy, societal and environmental change, international negotiation. Section chair: Cameron Thies.
11. New theoretical and methodological developments. New areas of study and application, methodological developments, theoretical developments, critiques and controversies. Section chair: Michael Quayle.
12. Social inequality and social change. Tyranny, poverty, social justice, social inequality, social change, political alienation. Section chair: Jojanneke van der Toorn.
13. Migration and acculturation. Immigration, host society, cultural adaptation, integration, assimilation, separation, marginalization. Section chair: Eva Green.

The International Society of Political Psychology and the Chairs for the 2012 conference emphasize methodological and theoretical plurality in all participations and welcome all approaches and all topics.

## FORMAT

**Paper and Panel proposals:** Each panel normally includes up to four papers addressing a common substantive topic, a chair, and up to two discussants. We accept individual paper submissions, which subsequently will be grouped into panels with similar papers, and will be assigned a chair and (possibly) discussants. We also accept proposals for complete panels that include all papers and identify the chair and discussant (if you choose to utilize discussants), which can be submitted by the panel chair as a complete session.

**Discussants and Chairs:** Because every panel will have a chair and many will have discussants who will help to stimulate discussion and valuable feedback, all presenters at the conference will most likely be assigned the role of discussant or chair at a panel on which they are not presenting a paper. If you would like to serve in this role for a specific area of study that fits your interests and expertise, you can submit a request through the online submission system.



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**Posters:** Poster sessions are designed to present research projects in all their phases. Posters can include information on data, results, conclusions, applications, or implementation of instruments and techniques. The aim of poster sessions is to be interactive and to provide exchange and discussion of ideas between the poster's author and the people viewing the posters. We accept individual poster proposals, which should be submitted to the appropriate section chairs.

**Roundtables:** Roundtables involve two or more presenters who articulate their views on a particular topic. This can be a research area, a particular book, a method, or some other topic. We accept only proposals for whole roundtables, including the participants and a chair, which can be submitted by the roundtable chair. We do not accept individual proposals to join a roundtable.

**Workshops:** Workshops serve to instruct or give the audience practice in methods for political psychological research or might focus on practical program training relevant to political psychology. Workshops not charging additional fees will be given the same time slots as the other formats. Those who wish to require a fee for materials and/or need a longer time slot to conduct a workshop should contact the program chairs. We accept proposals for workshops, which can be submitted by the workshop chair. We do not accept individual proposals to join a workshop. Proposal Submission

Submission of proposals opens in November 1, 2011. To submit your proposal, visit the ISPP Annual Meeting website at: <http://convention2.allacademic.com/one/ispp/ispp12> where you will be able to submit your proposal electronically. In order to contain the size of the conference and limit the number of parallel sessions, participants will be limited to no more than two presentations of a given type (paper, poster, roundtable, workshop). The deadline for submissions of proposals is Friday February 3, 2012

Please note that all presenters, panel chairs, and discussants will need to register and pay for conference attendance. Also, if your paper submission is accepted, you will be expected to electronically upload a copy of your research paper online for panel chairs, discussants, and public archives. You are also expected to distribute it by email to all members of your panel (other presenters, chair, and discussant). Finally, if your submission is accepted, you may be assigned a presentation time on any of the days of the conference.

At last year's conference in Istanbul we worked with Michael Streeter at Wiley-Blackwell, the publisher of our society's journal, to record several interviews highlighting some of the work being done by young scholars in political psychology. One of these is available for viewing on the ISPP YouTube channel: <http://www.youtube.com/user/ISPPconference?feature=mhee>. Please take a look, it is a tradition we plan on continuing this coming year.

We look forward to your participation. If you have any questions, please do not hesitate to contact us at [ispp.conference@yahoo.com](mailto:ispp.conference@yahoo.com)

Best Wishes,

Jacqueliem and Nicholas



## Junior Scholars Committee News

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### Greetings from the Junior Scholars Committee (JSC)!

As current JSC chair, I am happy to report on several new and ongoing initiatives. The JSC sponsored events at this year's annual meeting in Istanbul were well received. The JSC once again arranged the publishing roundtable, the career development roundtable, and the mentoring tea, all of which provided junior scholars an opportunity to hear from their senior colleagues on the challenges and rewards involved in our field.

In addition to these ongoing programs, I am also pleased to report on several recent developments. The JSC currently hosts several online services. The JSC blog is in its second year and offers news, awards, and other announcements about the JSC and our field more generally. We plan to expand the blog in the coming year, by developing an online forum where junior scholars will be able to solicit advice from senior colleagues.

We also maintain the ISPP Facebook page, which now has nearly 400 active followers. News, information, and discussion may also be accessed through Twitter (@ISPP\_JSC).

In addition to these sites, comments and inquiries can be sent directly to [issp.juniorscholars@gmail.com](mailto:issp.juniorscholars@gmail.com).

We also continue to work hard to ensure that the JSC represents the full diversity of the ISPP membership. Half of the current committee consists of political scientists, the remaining half, psychologists. Moreover, a majority of JSC members now come from countries around the world including the United Kingdom, Denmark, Canada, Poland, Germany, and New Zealand, while the remaining five members are faculty or graduate students in the United States. With many challenges now facing higher education, our committee will continue to work hard to represent the interests of all graduate students and junior faculty in the ISPP. From the Junior Scholars Committee, we wish you all a happy and productive semester.

Chris Weber  
ISPP Junior Scholars Committee Chair

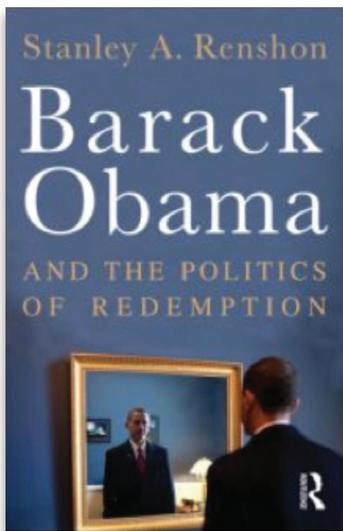


## Book Announcements

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### Barack Obama and the Politics of Redemption

BY STANLEY A. RENSHON



“Barack Obama and the Politics of Redemption is rich in political and psychological insights. Stanley Renshon offers the politics of redemption as a crucial key to Obama’s ideals and performance conveying an exciting new understanding of Obama. His insights into Obama’s personal and political complexity, his ‘Rorschach style’ of ambiguity which allowed people to project their wishes on him, make a compelling read that is a must for any modern American.”

— Peter Loewenberg, Professor of History Emeritus  
UCLA and Dean Emeritus of the Los Angeles  
Psychoanalytic Institute

Every new president raises many questions in the public mind. Because Barack Obama was a relative newcomer to the national political scene, he raised more questions than most. Would he prove to be a pragmatic centrist or would his politics of hope ultimately flounder on the rocky shoals of America’s deep political divisions? What of his leadership style? How would the uncommonly calm character he demonstrated on the campaign trail shape Obama’s political style as commander-in-chief?

Based on extensive biographical, psychological, and political research and analysis, noted political psychologist Stanley Renshon follows Obama’s presidency through the first two years. He digs into the question of who is the real Obama and assesses the advantages and limitations that he brings to the presidency. These questions cannot be answered without recourse to psychological analysis. And they cannot be answered without psychological knowledge of presidential leadership and the presidency itself. Renshon explains that Obama’s ambition has been fueled by a desire for redemption—his own, that of his parents, and ultimately for the country he now leads, which has enormous consequences for his choices as president of a politically divided America.

“This is a brilliant portrait of Barack Obama. Renshon combines psychology and political analysis in a way that we see the man and president as the same...”

— Erwin C. Hargrove, Professor of Political Science Emeritus, Vanderbilt University

#### ABOUT THE AUTHOR

Stanley A. Renshon is a Professor of Political Science at the City University of New York, Herbert Lehman College and the Graduate School and University Center. He is the author of over 100 articles and sixteen books and is a certified psychoanalyst.



Barack Obama and the Politics of Redemption

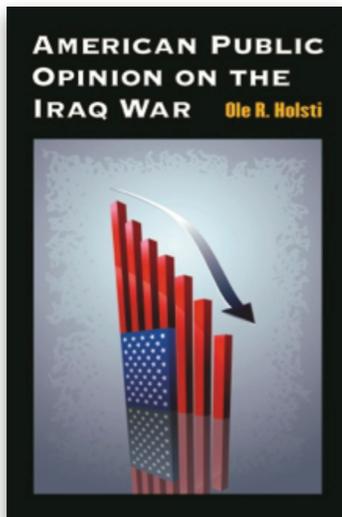
Paperback \$24.95 392pp

ISBN 978-0-415-87395-6

For advance review copies please contact [Christine.Swedowsky@taylorandfrancis.com](mailto:Christine.Swedowsky@taylorandfrancis.com)

## American Public Opinion on the Iraq War

BY OLE R. HOLSTI



In *American Public Opinion on the Iraq War*, Ole R. Holsti explores the extent to which changes in public opinion reflected the vigorous public relations efforts of the Bush administration to gain support for the war and the partisanship marking debates over policies toward Iraq. Holsti investigates the ways in which the Iraq experience has led substantial numbers of Americans to reconsider their nation's proper international role, and he assesses the impact that public opinion has had on policymakers. Significantly, Holsti places his findings in a broader context to address the role of public opinion and of the media in democratic governance.

"A substantial contribution to understanding the role of public opinion and the news media during the Iraq War."  
—Ralph B. Levering, Davidson College

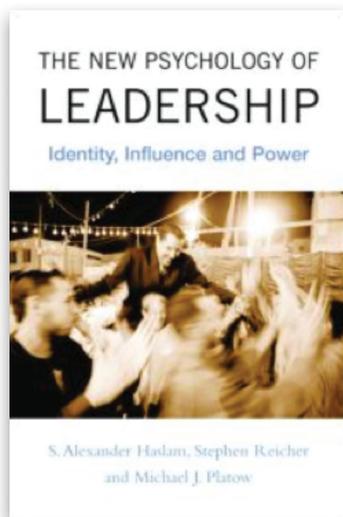
"*American Public Opinion on the Iraq War* sets out to chart against a detailed account of the war a nuanced assessment of how public opinion on the conflict evolved, the partisan differences that emerged, how the issue affected other areas of foreign policy opinion, and the limits of public opinion on policy. It succeeds at all of this, and it does so in a manner that is at once informative, inherently interesting, and exceptionally easy to read."  
—Randolph M. Siverson, University of California, Davis

Ole R. Holsti is George V. Allen Professor of Political Science (Emeritus) at Duke University. He is a recipient of the International Society of Political Psychology's Nevitt Sanford Award for distinguished professional contributions to political psychology as well as distinguished lifetime achievement awards from the ISPP and the American Political Science Association. His previous titles with University of Michigan Press are *To See Ourselves as Others See Us: How Publics Abroad View the United States after 9/11* (2008) and *Public Opinion and American Foreign Policy* (revised edition, 2004).

To order: <http://www.press.umich.edu/titleDetailDesc.do?id=1039750>



## The New Psychology of Leadership shortlisted for the CMI (Chartered Management Institute) Management Book of the Year Award 2011–2012



### Congratulations to authors S. Alexander Haslam, Stephen D. Reicher and Michael J. Platow

Praise for The New Psychology of Leadership:

“This exciting book ... argues that leadership is not about mastering the 10 or 20 decisive traits that drive change and success, but about “the followers” - about engaging them to work with the leader to develop the organisation’s goals and aspirations ... What I like about this book, and why I will recommend it to anyone interested in leadership, is how the science of leadership is mingled in a readable way with historical and modern-day examples. It is a must-read for those seeking a different approach to the “five ways to success as a leader” type of book.”

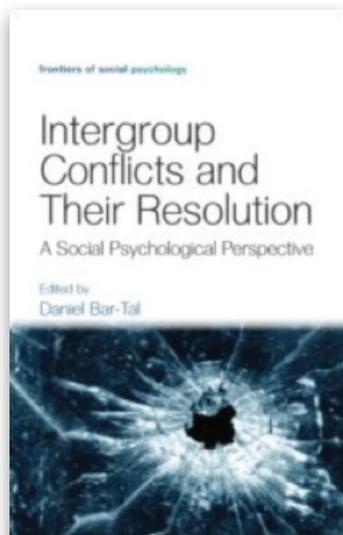
— Cary L. Cooper, Distinguished Professor of Organisational Psychology and Health, Lancaster University Management School, UK, in the Times Higher Education

Written in an accessible and engaging style, this book examines a range of theoretical and practical issues that are central to the leadership process. These include the nature of group identity, the basis of authority and legitimacy, the dynamics of justice and fairness, the determinants of followership and charisma, and the practice and politics of leadership.

Find out more about The New Psychology of Leadership / [order online](#)

## Intergroup conflicts and their resolution: Social psychological perspective.

**DANIEL BAR-TAL (ED.), (2011) · NEW YORK: PSYCHOLOGY PRESS**



This book provides a framework that sheds an illuminating light into the psyche of people involved in macro-level destructive intergroup conflicts, involving societies and ethnic groups, that take place continuously in various parts of the globe. It focuses on the socio-psychological repertoire that evolves in these societies or groups and which plays a determinative role in its dynamics. Specifically, this repertoire influences the nature of social reality about the conflict that society members construct, the involvement with and mobilization of society members for the conflict, the sense of solidarity and unity they experience, the conformity expected from society members, the pressure exerted on leaders, and the direction of action taken by the leadership.



In addition, the book describes the changes in the socio-psychological repertoire that are necessary to ignite the peace process. Finally, it elaborates on the nature and the processes of peace building, including conflict resolution and reconciliation. The proposed conception assumes that although each conflict has its unique context and characteristics, the socio-psychological foundations and dynamics are similar. It offers a holistic and comprehensive outlook on the dynamics that characterize each stage and aspect of intractable conflicts. Each chapter systematically elucidates a particular part of the cycle, describing the theoretical frameworks and concepts, as well as presenting empirical data that was accumulated. The volume is an important contribution for all those who study intergroup conflicts and want to understand their dynamics. In addition, the book will interest the many people attempting to settle conflicts peacefully and who need knowledge about the socio-psychological vectors that influence their course and resolution.

### **CONTENTS**

Introduction: Conflicts and Social Psychology—Daniel Bar-Tal

1. Pigs, Slingshots, and Other Foundations of Intergroup Conflict—Dawna K. Coutant, Stephen Worchel, and Marcelo Hanza
  2. Perceptions in Conflicts—Ronald James Fisher and Herbert Kelman
  3. Emotion and Emotion Regulation in Intergroup Conflict: An Appraisal Based Framework—Eran Halperin, Keren Sharvit and James J. Gross
  4. Collective Memory of Conflicts—Dario R. Paez and James Hou-fu Liu
  5. Identity and Conflict—Marilynn B. Brewer
  6. Ideological Conflict and Polarization: A Social Psychological Perspective—Margarita Krochik and John T. Jost
  7. Political Violence, Intergroup Conflict, and Ethnic Categories—Guy Elcheroth and Dario Spini
  8. Workings of the Terrorist Mind: Its Individual, Group and Organizational Psychologies—Arie Kruglanski, Keren Sharvit and Shira Fishman
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“This excellent volume comes at the right time for all those who study intergroup conflicts and want to understand their dynamics, and it provides a strong foundation for future research in this important area.”

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