

# The Program in Political Psychology and Decision Making (POPDM)

Cordially invites you to

## *Decision Making, Framing and Negotiation:*

**A Dialogue Between Columbia University &  
The Lauder School of Government, Diplomacy and Strategy, IDC Herzliya**

**Sunday, April 15, 2012, 13:45-20:00**

**Mivtach Shamir Auditorium (A316), IDC Herzliya Campus**

**13:45**     **Gathering**

**14:00**     **Welcoming Remarks: Prof. Rafi Melnick**, Provost, IDC Herzliya

**Opening Address:**

**Prof. Alex Mintz**, Editor-in-Chief, *Political Psychology*; Winner of a 2005 Distinguished Scholar Award of the International Studies Association; Lauder School of Government, IDC Herzliya

**The Use of the Decision Board in Multi-Party Negotiation**

**14:30**     **Workshop:**

**Prof. Peter T. Coleman**, Director, International Center for Cooperation and Conflict Resolution, Columbia University

**The Five Percent: Finding Solutions to Seemingly Impossible Conflicts**

**18:00**     **Panel on Negotiation, Framing and Decision Making**

**Chair: Dr. Muli Peleg**, Lauder School of Government, IDC Herzliya & Columbia University

**Participants:**

**Prof. Beth Fisher-Yoshida**, Director, MS Program in Negotiation and Conflict Resolution, Columbia University

**Dr. Muli Peleg**, Lauder School of Government, IDC Herzliya & Columbia University

**Mr. Shalom Tourgeman**, Former Advisor to former PMs Sharon and Olmert

**Monday, April 16, 12:00 – 17:00, IDC Herzliya Campus**

## **A Dialogue Between Columbia University and the Lauder School of Government**

**Co-Chairs:** **Prof. Beth Fisher-Yoshida** (Columbia University) and **Prof. Alex Mintz**, (IDC Herzliya)

**Participants:** **Prof. Peter T. Coleman** (Columbia University), **Dr. Michelle Jackson** (Columbia University),

**Dr. Muli Peleg** (IDC Herzliya & Columbia University), **Mark Whitlock** (Columbia University), **Prof. Galia Golan** (IDC Herzliya), **Prof. Ilai Alon** (TAU), **Dr. Lesley Terris** (IDC Herzliya), **Mr. Shalom Tourgeman** (IDC Herzliya),

**Adv. Moty Cristal** (Nest Consulting), **Dr. Ehud Eran** (University of Haifa)

*Seats are limited, RSVP: [deangov@idc.ac.il](mailto:deangov@idc.ac.il)*