



# ISPP News

## International Society of Political Psychology

Spring 2002 Vol.13(1)

*The purpose of the International Society of Political Psychology (ISPP) is to facilitate communication across disciplinary, geographic and political boundaries, among scholars and concerned individuals in government and public posts, the communications media and elsewhere, who have a scientific interest in the relationship between politics and psychological processes. In so doing, ISPP aims to continue to advance scholarship in political psychology, and to contribute to the usefulness of work in political psychology.*

### EXECUTIVE DIRECTOR'S CORNER

**B**ased on the accelerated pace at which political psychology publications are filling bookshelves, it appears that our discipline has come into its own. Students in my Contemporary Political Psychology course are busy this semester reading president-elect Stanley Renshon's *Political Psychology: Cultural and Crosscultural Foundations*, which he co-edited with long-time ISPP member John Duckitt. Next fall my students will be reading selections from past-Governing Council member Kristen Monroe's edited volume, *Political Psychology*. The book contains chapters written by some of the most prominent political psychologists in the world, virtually all of whom are ISPP members. In addition to at least a half dozen political psychology books published by other ISPP members in the past year, this June we will see the first edition of our own *Advances In Political Psychology*, edited by past-president Peg Hermann. When you renew your ISPP membership you can also order, at a discount, your own copy of *Advances*, which will be mailed to you immediately upon publication. Hot on the heels of the second edition of *Advances* will be the publication in June 2003 of the third edition of our *Handbook of Political Psychology*, edited by David O. Sears, Leonie Huddy, and Robert Jervis, names certain to be familiar to ISPP members. In sum, we have a very productive group of colleagues.

To see just how productive ISPP members are, be sure to attend this year's annual meeting in Berlin. We already have a record number of submissions for the various workshops, panels, roundtables, salons and poster sessions, making Program Chair Detlef Oesterreich's job that much more difficult. More details on the Berlin meeting can be found in this issue of the newsletter, and online at <<http://ispp.org/ISPP/meet.html>>.

Registration materials for the meeting will be mailed in early April. Highlights of the 25th Annual Meeting will include a panel session with most of the past presidents of ISPP participating, a walking tour of Berlin focused on politics and architecture, as well as special tours before, during, and after the meeting. As already announced, we will be meeting in Boston in 2003, and in Lund, Sweden in 2004, but we have not yet settled on a site

(continued on page 2)

### C · O · N · T · E · N · T · S

#### I. ISPP ANNOUNCEMENTS

Executive Director's Corner .....	1
Presidential Note .....	2
A Note from the President-Elect .....	3
ISPP Election Results .....	4
Berlin Meeting .....	4
ISPP Awards.....	5
Sigel Award Call for Papers .....	5
Insights & Observations .....	6
Summer Institute Announcement .....	7

#### II. PROFESSIONAL NEWS

Project Announcement .....	7
Upcoming Conferences .....	8
Book Announcements.....	9
Recent Dissertation Abstract .....	12
Kudos to ISPP Members .....	12
Submission Information .....	12

for the 2005 Annual Meeting. We are hoping to find a site outside North America or Europe and would appreciate hearing from members willing to help organize a local committee in Asia, Africa, or Latin America. Among the sites we are considering for 2005 are Moscow, Hong Kong, Buenos Aires, and Sydney. If you have suggestions for our 2005 meeting and/or are willing to help organize a local committee, please contact the Central Office as soon as possible. The local committee helps our professional planner coordinate the special events related to the annual meeting such as the awards banquet, pre- and post-conference tours, special events during the meeting, and helps raise funds and round up volunteers to work during the conference.

Aside from the Berlin meeting, this year there will be two opportunities to immerse yourself in political psychology research. In addition to the Summer Institute in Political Psychology at Ohio State University, which will take place after the Berlin meeting from July 22 to August 16, the first European Summer Institute in Political Psychology will be held just before the Berlin meeting from June 30 through July 15. ESIPP will take place in Warsaw, Poland at the School of Advanced Social Psychology. More information on SIPP can be found in this issue of *ISPPNews*. Information on ESIPP can be found on the web at <http://www.swps.edu.pl/esipp/>. In addition to the summer institutes, there are several opportunities for junior scholars to become more fully integrated into the political psychology community. The junior scholars committee continues to organize the mentorship program and sponsors a reception at every annual meeting. In addition, junior scholars are encouraged to submit papers for the Roberta Sigel Award and to attend the workshop on getting published that will be held the day before the annual meeting officially gets under way. For more information check out the junior scholars section of our website <http://ispp.org/ISPP/jsweb01.html>.

Finally, this edition of *ISPPNews* marks our transition from a hard-copy to electronic default for publishing the newsletter. We will continue to publish both a web and hard copy version of the newsletter, but if you want a hard copy you will need to contact the Central Office and let us know. In the past, the procedure has been the reverse (i.e., if you wanted an electronic version you needed to let us know), but the new default will result in saving several thousand dollars a year in printing and mailing costs. As always, we will archive past editions of the newsletter on our website for reading online or printing out hard copies of your own. See you in Berlin!

Dana Ward  
Executive Director

## PRESIDENTIAL NOTE

### *"Silver Fortune Cookies"*

The Berlin Meeting will be the twenty-fifth ISPP conference. We will be marking our 'silver jubilee' with some sessions and events that allow us to reflect on the past and on the future of the organisation. I am delighted that many people who were involved in the early years will be able to attend. I hope also that junior scholars will be taking a very active part in talking about shaping the future – you will, after all, be running the organisation in a few years!

Twenty-five years is a long time and much has been achieved. ISPP has an identity as an intellectual domain, something which incorporates and transcends the individual disciplines that are part of it. This creative transcendence is a core feature of ISPP's spirit and quality. What I particularly stress when talking to outsiders is our enthusiasm for working across those boundaries that are so often rigidly enforced by our university bureaucracies. It also makes it easy for new people from differing backgrounds to come into ISPP. There is a long list of such distinctive cooperation – on conflict resolution, leadership, public opinion, participation, the development of political beliefs, the study of 'extreme' groups, to name but a few. Our unique eclecticism has allowed us to provide rich insights in such fields.

Our strengths have been in tackling 'real-world' issues, and issues current to policy in many nations. One of the tensions in ISPP has always been the extent to which we should make engagement in current affairs a driving force for our activities – and whether we should even take a stand. The debate on this has been vigorous, but it has always eventually been resolved by the position that we should recognise our responsibility as social scientists to tackle current and often difficult questions, with rigor and intellectual integrity – to use our real skills as social scientists rather than our voices as concerned advocates. The consensus is that we can ultimately, as an organisation, do more good this way.

This can be frustrating, especially at times of particular upheaval and horror, but it is a valuable experience. Social scientists cannot and should not avoid 'real' issues in their work, and their work should be informed by the insights that tackling real issues bring – the insight for example that research is inevitably messy, incomplete, and likely to challenge one's taken for granted assumptions about theory and methodology. The task is to recognise the implications of the dialogue between the theoretical and the practical, and work to maximise what we can learn from this.

There is the safer route of waiting for a period during which circumstances settle down, and greater detachment is possible. But we do that too; fortunately, a historical perspective has always had a place in ISPP, and with that also, an appreciation that history itself is seen through the present lens, and through the lenses of culture.

Where should we go next? What principles and practice will ensure that we continue to grow in effectiveness and intellectual rigor? However rich our past, it is essential that we look to current developments to see where progress is happening, what ideas are emerging. We must be seen as an organisation in which new and exciting ideas are being discussed and explored, as well as a place in which they are being applied. We must ensure that the topics on which we focus are those central to current national and international issues, not only those in which we have a tried and true record of excellent work. To do these effectively, we need to draw into the organisation new people working in new areas, as well as valorising innovative work by our present members. I hope that in this, the year of our 25<sup>th</sup> annual conference, we will be particularly open to looking forward constructively.

Prescribing the future is impossible, but being sensitive to contemporary currents is within our powers. At the Midwinter Governing Council meeting in Bath in January, we had an enjoyable brainstorming session. This was unplanned, so what emerged was spontaneous – and therein lay part of its value. I will not present our deliberations as definitive – they are at best the basis for developing more serious and longer term discussion. But I want to share some of the ideas, as a way of bringing all ISPP members into a debate about our future directions.

There were three kinds of issues – first, areas of research and applied activity which would widen interest and participation, second, topics in which new ideas and methods are emerging in our several fields, and third, approaches and models which reflect cutting edge work and theoretical innovation. Here are some broad questions that emerged:

- how might we engage more widely with the current problematic questions around ‘rational choice’ theory that dominate economic thinking especially;
- how can we ensure that our work on public opinion takes a truly inter- and cross-national perspective;
- how can we take more account of the growing work that places emotion centrally in cognition and decision-making;
- how should we treat increasing interest in evolutionary social psychology;
- how can we incorporate insights from neuro-science into social and individual processes relating to politically-relevant behavior;
- how far is ‘identity’ – a crucial political psychology concept – embedded in social and cultural contexts, and how can we

research this contextualisation more effectively;

- how far is identity a central and significant element of terrorism and civil conflict – how can this be researched;
- how do language and discourse construct social meaning, power, and inequality;
- how can our explanatory models of decision-making be more effective, more dynamic and dialogic, and more cognitive;
- how should we think about leadership at a time when communication is increasingly central to leadership – has our public concept of leadership changed, and what are the implications of this for the tasks of research?

This is not a comprehensive summary of our brainstorming, but it captures the essential questions – how should we be thinking about traditional questions in new ways? and what new questions should we ensure are being addressed within ISPP? – so that ISPP is the place where the important things happen.

I look forward to the development of these discussions in ISPP – in Berlin and beyond.

*Helen Haste*  
ISPP President

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## A NOTE FROM THE PRESIDENT-ELECT

Dear ISPP members,

As president-elect, I am writing to ask your advice on some matters concerning ISPP. The presidency, as you know, is for a period of a year, and a year is a short time. I would like to use that time as productively as possible to further the development of ISPP. I'd very much like to hear your suggestions. So, would you kindly give some thought to the following questions and share your thinking with me at your earliest convenience (srenshon@gc.cuny.edu):

- \*What issues have not been addressed that need to be?
- \*What issues have been addressed, but not yet fully successfully, in your view?
- \*What do you see as the strongest needs for the organization, either in terms of reforming its existing infrastructure, or in adding new programs-or both?
- \*Is there anything that would be particularly helpful to our overseas members or to the younger scholars who are the future of our field?

*Stanley Renshon*  
ISPP President-Elect

## ISPP ELECTIONS

The ISPP election results are in  
and the new officers are:

**President (2003-2004):**

R. Ned Lebow (Political Science,  
History, Psychology)  
Ohio State University, USA

**Vice-President (2002-2005):**

Cheryl Koopman (Psychiatry and  
Behavioral Sciences)  
Stanford University, USA

**Governing Council (2002-2005):**

Yael Aronoff (International Relations)  
Hamilton College, USA

Juliet Kaarbo (Political Science)  
Graduate Institute of International Studies, Switzerland

Ruth Linn (Psychology)  
Haifa University, Israel

Jose Manuel Sabucedo (Psychology)  
Universidad of Santiago de Compostela, Spain

Robert Shapiro (Political Science)  
Columbia University, USA

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## THE 25TH ANNUAL ISPP SCIENTIFIC MEETING BERLIN, GERMANY 16-19 JULY, 2002

### Special Events

We are pleased to present the following special events arranged to enhance the meeting and your experience of Berlin and the surrounding area.

***Pre-Conference Tour of Potsdam***

***Monday, July 15  
9 am – 5 pm***

Enjoy a guided tour to Rococo palaces, landscaped gardens, cool waterways, architectural follies and moments of history. Experience the best of Potsdam, the Prussian royal family's glorious summer residence for nearly three centuries, and scene of extraordinary events in post-war Germany.

***Tour of Third Reich Sites  
Tuesday, July 16,  
Thursday, July 18  
2:00 p.m. – 6:00 p.m. (approx)***

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***Discover Berlin Walking Tour  
Wednesday, July 17  
2:00 p.m. – 6:00 p.m. (approx)***

Walk through Berlin's complex, sometimes tragic, past and its exciting, dynamic present! You will be introduced to the famous (and infamous) personalities who left their mark on the city and the main sights in its historic heart - Brandenburg Gate, the Reichstag, Checkpoint Charlie, remains of the Wall 10 years after its fall, and lots more. The tour finishes outside the fascinating Checkpoint Charlie Museum.

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***Jewish Life in Berlin Tour  
Friday, July 19  
2:00 p.m. – 6:00 p.m. (approx)***

On this tour you will visit the site of the first synagogue in Berlin and the "women's protest" memorial nearby. Discover where the Old Cemetery was and see the remaining Jewish Boy's School, founded by Moses Mendelssohn in the 1780s. Find out where the Old People's Home (on Große Hamburger Straße) was and how it was turned by the Nazis into their main detention centre. You will also see where Otto Weidt's workshop was, and the guide will explain how he helped save the lives of many members of the community. The tour ends at the magnificent New Synagogue, a symbol of the regeneration of Jewish life in Berlin today.

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***Sachsenhausen Post-Conference Tour  
Saturday, July 20  
10 a.m. – 5 p.m. (approx)***

An early camp, Sachsenhausen was built in 1936 in Oranienburg, on the northern outskirts of Berlin. At first it primarily held political prisoners, but later other groups that the Nazis identified as dangerous or inferior were also sent there. Between 1936 and its liberation by the Red Army on April 27, 1945, around 200,000 persons were imprisoned there, approximately half of whom died or were murdered while at Sachsenhausen.

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***The State as Architect: From Bauhaus to Real Socialism  
Post-Conference Workshop and Tour  
Saturday, July 20  
9:00 a.m. – 12:00 p.m. Workshop  
1:00 p.m. – 5:00 p.m. Guided Tour***

## ISPP AWARDS

### FARNHAM RECEIVES ERIKSON AWARD

The Erikson Award committee—Jerrold Post (Chair), James Glass, George Marcus, and David Winter—received four outstanding nominations, each one of whom was eminently qualified for this distinguished award. Remarkably, and a testament to the outstanding quality of this year's winner, we reached immediate consensus that Barbara Farnham richly deserved this year's Erik Erikson Junior Scholar Award.

Barbara's analytic skills are best demonstrated in her book on President Franklin Delano Roosevelt's leadership in the years immediately prior to entering World War II. In this book, which applies psychological theories of decision-making to President Roosevelt's policy in 1938-1940, she blends political analysis with the newer work in cognitive psychology in a way which advances the field. The book grew out of her dissertation at Columbia for which Bob Jervis was dissertation director. As someone who studies leadership and decision-making, and has always been fascinated by FDR's leadership, I found my own understanding of this crucial period advanced by her persuasive analysis. The historical reconstruction is nuanced and perceptive, ranking with those of the leading scholars in this area. It is the blend of historical reconstruction with applied psychological theory that is especially distinctive, reflecting impressive knowledge of cognitive psychology and its applications to the study of international politics.

In particular, she examined not only how FDR's policy changed after Munich but why it changed. And she carefully compares her model of political decision-making both with other psychological models and with standard international relations theories that stress either the international or the domestic environment. She has also edited a special issue of *Political Psychology* on loss-aversion, a major topic in cognitive and political psychology. The collection turned out so well that the University of Michigan Press reprinted it and it has been adopted in a number of courses. She is better known now for applying her unique blend of skills to Reagan and the ending of the Cold War.

It is a pleasure this year to recognize someone whose work is fresh, innovative and bright with promise, Barbara Farnham.

*For the committee,  
Jerrold Post*

### PLEASE NOMINATE AN OUTSTANDING SCHOLAR FOR THE ERIKSON AWARD

At this summer's ISPP Meeting in Berlin, we will again present the Erik H. Erikson Award to a junior scholar whose work exemplifies excellence and creativity in the field of political psychology. Outstanding scholars who are no more than 10 years post-Ph.D. and members of ISPP are eligible. The Award Committee would be very grateful for your nominations of such scholars for them to consider. Self-nominations are appreciated as well. Nominations must be submitted by April 15, 2002, to receive full consideration. A letter describing the nominee's accomplishments and an up-to-date vita should accompany each nomination.

Please send nominations to the Award Committee Chair:  
Professor Jon A. Krosnick  
Ohio State University  
1885 Neil Avenue  
Columbus, Ohio 43210 USA

Krosnick@osu.edu

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### *Call for Papers* ROBERTA SIGEL JUNIOR SCHOLAR PAPER AWARD

ISPP first announced this award at its Vancouver meeting in 1996. Professor Sigel, whom the award honors, has been a distinguished professor of political science at Rutgers University since 1973. She is author and editor of seven books and many articles and book chapters, mostly in the areas of political socialization and democratic citizenship. She has had many leadership roles in the American Political Science Association and has served as program chair, Vice-President and President of ISPP.

Junior Scholars who presented their paper at the Berlin conference are eligible to be considered for this award (see note\*). Junior Scholars are all students (graduate or undergraduate) and faculty who received their Ph.D. within the last five years.

There are two prizes with slightly different criteria to accommodate the authorship and publication practices in the various disciplines represented in ISPP:

*(continued on page 11)*

## INSIGHTS & OBSERVATIONS ABOUT POLITICAL PSYCHOLOGY

### A LETTER TO THE ISPP

*from*  
Gerda Lederer

I have been a member of the ISPP since its founding in New York City in 1978. As I looked around at recent gatherings I suddenly realized that there aren't too many of us left who go back quite that far. I have hardly ever missed a meeting. I have served as an officer of the organization in many roles and attended many meetings in addition to the yearly conferences. And I have convinced and seduced colleagues and students and friends from many countries to look at us and very often to join and become faithful members. As do many readers, I belong to and participate actively in many professional organizations, but the ISPP has been my home. Not too large or too small, its wonderful and often brilliant members are warm and accessible to everyone, the atmosphere of tolerance and interest has been an ideal proving ground for budding professional achievement - in other words, it has been very special for many of us.

I am writing this because I am afraid we are losing this very special something. I observe members who have been with us for years deciding not to attend the yearly conferences, not to renew their membership. What is wrong? I would like to pinpoint manifestations of the problem that come to my mind. Perhaps you have observed others, perhaps you have some remedies in mind. Perhaps you don't see a problem at all and think I am dead wrong.

1. The last Executive Committee and Governing Council Meeting took place in Bath from January 4th to January 6th, 2002. I attended in my function as vice president. As usual the atmosphere was very cordial, we worked very hard and accomplished a lot. (I had also attended the meeting at Amherst the year before and at Bath the year before that.) However, there was something unnatural in this meeting for me. Everywhere I had been with people during the four preceding months conversation had turned to the events of September 11th. In meaningful discussions different points of view were aired. Frequently, people had sought insights that an understanding of political psychology might make possible. At the meetings in Bath, with colleagues from many countries, the subject was studiously avoided - and a wonderful opportunity missed.

2. Following a financial report the fee structure was increased. We could all see the need for this step and an argument was that the fees had not been raised in a long time and other organizations are a lot more costly. However, we are not like other organizations - or in my opinion should not be. To belong, to participate is prohibitively expensive for a large portion of the membership and for many potential members. We are not attuned to their needs. We used to promote inexpensive lodgings during the conference and other money saving options. Have we become fat and complacent?

3. I am certainly not averse to technological innovation, but I feel that technology is leading to estrangement in the way things are done of late in the ISPP. Procedures such as voting or submitting proposals don't necessarily work the technologically improved way they have been planned. Changes may be proposed for good reasons but for many members they do not have positive effects - a realization that we should be able to understand and deal with as political psychologists.

4. My last point should perhaps be in first place: The lead article on page 1 of "Political Psychology" Vol. 22, No.1 by John Levi Martin deals with a topic many political psychologists of the ISPP have devoted years of research to and have written voluminously on —authoritarianism. The highly opinionated article by Martin contains many false statements and errors. Not one of the successor journals contains the debate that would have been sorely needed. What an inimitable way to frustrate and offend members of long standing who have contributed so many well researched papers to the meetings of the society!

I hope that this letter will start a debate among the members of the Society and I hope that it is not too late to recapture the humanity that was always an outstanding feature of our organization!

**THE 2002 SUMMER INSTITUTE  
IN POLITICAL PSYCHOLOGY**

The Summer Institute in Political Psychology (SIPP), co-sponsored by the International Society of Political Psychology, the Mershon Center for International Security, and the Departments of Political Science and Psychology at the Ohio State University, will be held from July 22-August 16, 2002, on the Ohio State campus in Columbus, Ohio.

In its 12th year, SIPP is a four-week intensive training program that introduces graduate students, faculty members, and professionals to research and scholarship in political psychology. Participants will be exposed to topics including cognition and emotion, motives and values, decision-making, and social identity and intergroup relations. Total enrollment is about 50. SIPP is co-directed by two resident scholars: Marilynn Brewer and Richard Herrmann.

Applications are due April 15, 2002. For information about the program, please contact Assistant Director, Bridget Coggins: office phone (614) 292-9347; fax: (614) 292-1146; email: SIPP@polisci.sbs.ohio-state.edu. For additional information, you may also visit the SIPP Web site at <<http://psweb.sbs.ohio-state.edu/sipp>>.

Lecturers at SIPP 2002 will include:

Faye Crosby	Jon Krosnick	George Marcus
Martha Cottam	Paul Allen Beck	Jack Levy
Thomas Nelson	Margaret Hermann	David Winter
Tanya Chartrand	James Sidanius	Ned Lebow
Ronald Inglehart	Martha Crenshaw	Donald Sylvan
Joshua Goldstein	Kathleen McGraw	

*Attention Faculty and Graduate Students*

**NSF-SPONSORED PROJECT OFFERS  
NEW OPPORTUNITIES FOR ORIGINAL  
DATA COLLECTION!**

Time-sharing Experiments for the Social Sciences (TESS) is a new National Science Foundation-supported project designed to increase the speed and efficiency with which scientific advances can be applied to social problems. TESS provides social scientists with two new opportunities for original data collection. First, TESS runs an ongoing national telephone survey to which researchers can add their own original questions. Second, TESS allows researchers to run their own studies on random samples of the population that

are interviewed via the Internet. Technologically, TESS combines the proven power of computer-assisted telephone interviewing with the new possibilities of computer-assisted Internet interviewing. Each approach allows researchers to capture the internal validity of traditional experiments while realizing the benefits of contact with large, diverse subject populations. Data collection for the telephone survey is carried out by the Indiana University Center for Survey Research. The Internet survey data is collected through Knowledge Networks, of Menlo Park, CA. With these technologies, TESS gives opportunities to collect original data tailored to their own hypotheses, and to increase the precision with which fundamental social, political and economic dynamics are measured and understood. The Internet-based and telephone-based data collection platforms will allow faculty and graduate student researchers to run novel experiments on representative samples drawn from the United States population in order to examine substantive and methodological hypotheses.

Scholars across the social sciences compete for time on one or both instruments. A comprehensive, online submission and review process screens proposals for the importance of their contribution to science and society. The co-PIs, Diana Mutz and Arthur Lupia, assisted by a diverse team of leading scholars from across the social sciences, oversee the review process. They base their evaluations on reviews solicited from two to three referees in the researcher's discipline. Proposals may come from any substantive area within any discipline in the social sciences so long as they utilize experimental or quasi-experimental designs and make a significant contribution to knowledge. All faculty and graduate students at universities within or outside of the United States are eligible. TESS began accepting proposals in January of 2002 and will review them on a continuous basis over the next four years. There are no limits on the number of times researchers may use TESS. In fact, we encourage researchers to build on their previous TESS findings for subsequent proposals. To facilitate a quick review process, proposal submission and review are handled online through our website, [www.ExperimentCentral.org](http://www.ExperimentCentral.org). Proposals are limited to five pages to encourage fast turnaround.

This project is supported by funds from the National Science Foundation through a grant to Professors Mutz and Lupia. For standard proposals, there are no additional costs borne by users, and no grant applications to write.

Our website, <[www.ExperimentCentral.org](http://www.ExperimentCentral.org)>, answers common questions about the proposal submission and review process. For more information, contact us at [TESS@ExperimentCentral.org](mailto:TESS@ExperimentCentral.org).

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## UPCOMING CONFERENCES

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### 18th ANNUAL MEETING OF ISSSS

The 18th annual meeting of the International Society for the Scientific Study of Subjectivity is scheduled for September 19-21, 2002, at the University of Durham, U.K. The ISSSS began meeting in 1985 and was established as a formal organization in 1989 to explore and further the theories and concepts of William Stephenson (1902-1989), inventor of Q methodology as a framework for the study of subjectivity. The Durham meeting will mark Stephenson's centennial year and is being held at the university where he took his doctorate in physics before taking another in psychology at the University of London under the direction of Charles Spearman.

Persons interested in attending can contact the program chair, James Good ([j.m.m.good@durham.ac.uk](mailto:j.m.m.good@durham.ac.uk)) of Durham University's Department of Psychology, South Rd, Durham, England DH1 3LE. For further information about I4S, its journal (*Operant Subjectivity*), and forthcoming conference, go to <http://www.qmethod.org/>.

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### INTERNATIONAL LEADERSHIP ASSOCIATION ANNUAL CONFERENCE

**Bridging Boundaries and Borders  
in Leadership  
November 14-17, 2002  
Seattle, Washington, USA**

#### *Call for Proposals*

The goals of the ILA annual conference are to generate and disseminate cutting-edge work in leadership practice and theory; to strengthen the ties between those who practice, study, and teach leadership; and to serve as a forum where those with an interest in leadership can share resources, ideas, research and information. More information about ILA is available on the Web [www.academy.umd.edu/ila](http://www.academy.umd.edu/ila).

ILA invites proposals on a broad variety of leadership topics and approaches. We encourage submissions from practitioners and professionals in the field of leadership (e.g.

elected and appointed officials, community leaders, business leaders, organizational consultants, trainers, and managers), scholars, and leadership educators and others with an interest in leadership.

ILA welcomes the submission both of preformed sessions (e.g. a proposals for a single stand-alone workshop or a session containing multiple presentations grouped around a common theme) and proposals intended to be grouped by ILA with other similar submissions (e.g. a 20 minute presentation of a paper). We encourage the use of the ILA listserv, [ila-exchange](mailto:ila-exchange), in the formulation of sessions. For more information or to join the listserv, visit <http://www.academy.umd.edu/ila/ila-l.htm>. The deadline for all submissions is April 30, 2002. Please use our Web-based electronic form to submit your proposal: <http://www.academy.umd.edu/ila/2002meeting/cfp.html>. Direct questions to: Shelly Wilsey, ILA program director, [swilsey@academy.umd.edu](mailto:swilsey@academy.umd.edu) or 1 (301) 405-5218.

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### ROOMMATE MATCHING SERVICE

Check out the roommate matching service online for the 2002 ISPP meetings. You can locate the bulletin board via the ISPP meeting pages at <http://ispp.org/ISPP/meet.html>

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### MENTORSHIP PROGRAM

Junior scholars wishing to participate in the mentorship program can contact Angela Kindervater, the JSC's mentorship coordinator. More information on this service is available via the JSC pages at <http://ispp.org/ISPP/jscweb01.html>.

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## BOOK ANNOUNCEMENTS

### THE PSYCHOLOGY OF NATIONALISM

**Joshua Searle-White**  
Allegheny College

Palgrave/St. Martin's Press  
November, 2001  
ISBN: 0312233698

The vehemence and tenacity of nationalist conflicts suggest that more is at stake for the participants than just territory, access to resources or attaining of political self-determination. Drawing on interviews with refugees and activists in Armenia, Azerbaijan, and Sri Lanka, as well as classroom simulations with American college students, this book argues that much of nationalism is driven by a deep-seated desire for respect. Achieving that respect may be so important that people may prefer destructive conflict to peace; fighting for a just cause provides psychological benefits that peace may not.

The *Psychology of Nationalism* uses this psychological foundation to provide suggestions for improving negotiations, particularly in secessionist conflicts, by focusing on supporting the integrity of the individuals and nations involved. It also provides suggestions for extricating ourselves from difficult conflicts in our own lives. The book is appropriate for undergraduate and graduate courses in political psychology, nationalism, conflict resolution, and international relations, and is written in a clear and accessible style that will engage students and professionals alike.

Further information and reviews can be found at <[http://webpub.allegheny.edu/employee/j/jsearle/Nationalism/The\\_Psychology\\_of\\_Nationalism.html](http://webpub.allegheny.edu/employee/j/jsearle/Nationalism/The_Psychology_of_Nationalism.html)>

Joshua Searle-White holds a B.A. in Russian Language and Literature from Oberlin College and a Ph.D. in Clinical Psychology from Clark University. He is currently an Associate Professor of Psychology at Allegheny College in Meadville, PA.

### STACK AND SWAY:

**The New Science of Jury Consulting**

**Neil J. Kressel and Dorit F. Kressel**

Westview Press (Perseus Books Group)  
November 2001

Trial consulting is a new -- and largely hidden -- profession that has emerged during the past three decades in the United States. Drawing on the techniques of modern social science, psychology, and market research, its practitioners seek to remake the way Americans pursue justice. Trial consultants help lawyers to pick - some would say, stack - juries predisposed to render the "right" verdict. Consultants also apply sophisticated research methods to figure out the best strategies for swaying the panel.

What are we to make of this new and steadily growing industry? Do the techniques work? Is this, as some critics have argued, a new form of high-tech jury-rigging, not much more acceptable than cruder forms of jury tampering? Or do the methods of jury consultants amount to little more than an extension of what attorneys have always done?

This book reveals the "tricks of the trade" and provides a careful analysis of the many ways in which trial consultants have infiltrated the courtroom. The authors' purpose is not to launch an all-out attack on this growing industry, but rather to pull back the curtains, allowing a fair and balanced assessment of a new phenomenon in American justice. The final chapter offers sensible and far-reaching proposals for change.

Contents: 1. America's Wager on the Jury, 2. Juries at Work, 3. The Jury Persuaders, 4. News From the Laboratory, 5. Beyond Jury Selection, 6. Blacks and Whites in the Jury Box, 7. Saving the Jury.

**POLITICAL LEADERSHIP FOR THE  
NEW CENTURY:  
Personality & Behavior Among  
American Leaders**

**Linda O. Valenty & Ofer Feldman, Editors**  
Praeger  
March 2002  
ISBN: 027597037X

*Political Leadership for the New Century: Personality and Behavior among American Leaders* examines political leadership through a wide range of case studies and multidisciplinary perspectives. From these vantage points it offers fresh insights into the roles of cultural and political context, including the historical circumstance, environmental factors, and socialization agents that affect and shape American political leadership and performance. The book also facilitates an enhanced understanding of research methods currently used to analyze political leaders. To this end, each chapter describes a relevant method or methods, applies the method, and discusses issues regarding application.

This is the second in a two-volume set. While the first volume - *Profiling Political Leaders: Cross-Cultural Studies of Personality and Behavior* (Feldman & Valenty, 2001) - called attention to the fact that cross-cultural comparative research on leadership should be applied within the broader study of cultural and national differences and characteristics, the second book is specifically designed to analyze and deal with the complexities of evaluating those political leaders who have become prominent within one country, the United States. It includes case studies that specifically examine presidents John F. Kennedy, Richard Nixon, Jimmy Carter, Ronald Reagan, George Bush, Bill Clinton, and George W. Bush, among other prominent leaders. In the broad sense, both the present and the previous volume should be read together as they combine contributions from international scholars concerned with cross-cultural perspectives on political leadership and communicate across national and disciplinary boundaries with contributing authors from political science, psychology, social psychology, communication, and history.

The volumes are aimed primarily at scholars interested in an interdisciplinary approach to the study of political leadership and the research methods that support those studies. The impetus for the creation of both volumes was the need for texts that described both theory and implementation in the analysis of political personality and

behavior. Each or both of the edited books can serve as textbooks for courses in the above fields or for courses specifically dealing with political behavior and psychology, political sociology, personality, political leadership, cultural studies, or social psychology. The collected research provides depth and breadth with contributions from a truly distinguished group of scholars, combining seasoned backgrounds and experience in understanding the interaction between leadership and personality on the one hand; and political behavior, attitudes, and culture, on the other.

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**MASS HATE:  
The Global Rise of Genocide and Terror**  
(Revised and Updated edition)

**Neil J. Kressel**

Westview Press (Perseus Books Group)  
January 2002  
(Originally published by Plenum Press in 1996)

*Mass Hate* explores why the brutality of humankind erupted and flowed so expansively in the twentieth century and why terrorist violence now threatens the very core of Western civilization. In his investigation political psychologist Neil J. Kressel focuses on the horrifying tactics of rape and torture in Bosnia, the large-scale butchery in Rwanda, and the systematic murder of millions during the Holocaust. He examines how Muslim extremism has led to violence and fear across the globe. Kressel probes history, psychology, and political science for explanations of what propels a person to raise a machete against innocent neighbors and, in so doing, illuminates the darkest recesses of human nature.

Thoroughly revised and updated, *Mass Hate* now includes a comprehensive discussion of the terrorist attacks of September 11, 2001.

Contents: Preface, Mass Terror in America, 1. The Hater's Mind, 2. Ethnic Cleansing in Bosnia, 3. Muslim Extremists in New York: First Strike, 4. Rwanda: The Legacy of Inequality, 5. Why People Followed Hitler, 6. The Power of the Situation, 7. The Personality of the Perpetrator, 8. Can Anything Be Done?

**COMMUNICATION UNDER THE  
MICROSCOPE:  
The Theory and Practice of Microanalysis**

**Peter Bull**

**Psychology Press  
2002**

What can be learned from the detailed analysis of interpersonal communication? Social interaction in recent years has become the focus of systematic scientific research in a wide variety of academic disciplines. In *Communication under the Microscope*, Peter Bull shows how communication has become an object of study in its own right, which can be dissected in the finest detail through the use of film and recording technology. In so doing, he provides a clear and valuable introduction into the theory and practice of microanalysis.

Bull argues that microanalysis is both a distinctive methodology and a distinctive way of thinking about communication. He then focuses on the two principal elements of face-to-face communication: speech and nonverbal behavior. Communication in particular social contexts is also addressed with related chapters on gender and politics. Finally, the practical aspects of microanalysis are discussed.

This unique and thorough review of microanalysis integrates different approaches and draws together research literature which is often diverse and disparate. Presented in a clear and focused style, this book will be of interest to psychologists, social scientists and all students and researchers in the field of communication.

Dr. Peter Bull is a Senior Lecturer in the Department of Psychology at the University of York. He has over 40 academic publications, principally on the detailed microanalysis of interpersonal communication.

ISPP members can purchase  
**ADVANCES IN POLITICAL PSYCHOLOGY**  
(Margaret G. Hermann, Editor)  
for a discounted rate.  
Contact the Central Office  
for more information.

A new **HANDBOOK OF POLITICAL PSYCHOLOGY**, edited by **David O. Sears, Leonie Huddy, and Robert L. Jervis**, is scheduled to be published by Oxford University Press before the ISPP annual meeting in 2003. Among the authors of chapters in the Handbook are David O. Sears, Leonie Huddy, Robert L. Jervis, Richard Lau, Sheri Levy, David Winter, Jim Sidanius, Robert Kurzban, George Marcus, Michael Billig, Jack Levy, Richard Herrmann, Donald R. Kinder, Kathleen McGraw, Charles Taber, Stanley Feldman, John Duckitt, Virginia Sapiro, Orit Ichilov, Bert Klandermans, Ervin Staub, Daniel Bar-Tal, and Robert E. Lane. The Handbook will be published in paperback and hardcover editions simultaneously. Arrangements will be made for ISPP members to purchase it through the Central Office of ISPP.

*(Sigel Award Call for Papers continued from page 5)*

The first award will be given to the best paper written by Junior Scholars only. Especially in the case of multiple authors, all co-authors must be Junior Scholars.

The second award will be conferred to the best paper with a Junior Scholar first author. This award allows, but does not require non-Junior Scholar co-authors.

Please nominate eligible papers (self-nominations are strongly encouraged) and have them submitted to the address below or by email to Heather Gillespie at the ISPP Central Office (heather\_gillespie@pitzer.edu) by August 15, 2002. Papers previously submitted to the Sigel award are not eligible. Be sure to indicate whether you apply for the first or second award. All submissions will be read by a 3-person committee, consisting of two members of the ISPP Junior Scholars Committee and one senior scholar. Two papers will be selected strictly according to scientific excellence and their contribution to research in political psychology. The winners will be presented with an award of \$250 each at the Boston 2003 ISPP conference.

\* Only papers by current dues paid 2002 ISPP members are eligible for consideration

Send three copies of papers nominated for this award to:

Dr. Andrea Grove  
Department of Political Science  
Westminster College  
New Wilmington, PA 16172, USA

RECENT DISSERTATIONS IN  
POLITICAL PSYCHOLOGY

**Andrew Manning, International Relations**

University of Southern California, Ph.D. 2001

“The Emotional Dimension of Foreign Policy  
Decisionmaking”

This study generates a model of the emotional dimension of foreign policy decisionmaking, drawing upon recent advances in the psychological and neuroscientific study of emotions. Emotions are conceived as emergent products of an appraisal process which is constituted by a number of interrelated elements. Eight emotion-appraisal constructs are derived from this model: anger, anxiety, compassion, elation, fear, frustration, hope, and relief. These constructs advance the understanding of President Kennedy’s deliberations and decisions during, and with respect to, the 1961 Berlin crisis, atmospheric nuclear testing, and American involvement in Vietnam. The most significant contribution this study makes to the field of foreign policy decisionmaking is the presentation of a model that facilitates the systematic observation and rigorous analysis of how these emotions influence the decisions made by world leaders, decisions with such great consequence for humankind.

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KUDOS TO ISPP MEMBERS

**Professors Dan Bar-On and Sami Adwan** received the 2001 Alexander Langer Prize in Italy for their work at Prime (Peace Research Institute in the Middle East). Professor Bar-On also received the BundesVerdienstKreutz (Cross of Merit) from the German Government in December 2001 for his research in Germany (interviewing the descendants of Nazi perpetrators) and bringing them together with descendants of Holocaust survivors (the TRT group - To Reflect and Trust).

**Carole A. Rayburn** was the recipient for the 2001 William C. Bier Award of the American Psychological Association Division on the Psychology of Religion. The Award was for international publication integrating psychology of religion with other fields of study, such as sociology and anthropology. Along with Dr. Lee J. Richmond, Dr. Rayburn has proposed a new theory, discipline, and field, “theobiology,” that involves the interface of theology, religion and spirituality with psychology, philosophy, biology, anthropology, physics, chemistry, and other sciences for deeper understanding of the divine and the world.

Submissions to *ISPPNews*

Co-Editors:

Juliet Kaarbo, Graduate Institute of International Studies  
&

Ryan K. Beasley, Baker University

Next newsletter: Fall 2002

Deadline: October 1, 2002

We can publish notices of upcoming meetings, calls for papers, op/ed letters, book announcements, and (space permitting) limited-length scholarly articles. For these or publishers’ ads, please submit material to the address below.

Especially for longer pieces, it is useful to submit material electronically or on disk. We can accept a variety of formats and attachments, but prefer material in a regular email message.

Address submissions to:

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