



ISPP News

International Society of Political Psychology

Fall 1998 Vol. 9 (2)

The purpose of the International Society of Political Psychology (ISPP) is to facilitate communication across disciplinary, geographic and political boundaries, among scholars and concerned individuals in government and public posts, the communications media and elsewhere, who have a scientific interest in the relationship between politics and psychological processes. In so doing, ISPP aims to continue to advance scholarship in political psychology, and to contribute to the usefulness of work in political psychology.

EXECUTIVE DIRECTOR'S CORNER

The ISPP Central Office transfer from Kent State University to Pitzer College is now complete. While it seems more like two years, it has only been two months since I visited Kent, Ohio and transferred operations to Claremont, California. During this period a number of initiatives have been undertaken to improve and expand the services provided to members, none of which would have been possible without the enviable efficiency of our new office manager, Heather Gillespie. Pitzer College officially made Heather available to ISPP twenty hours a week, but as anyone who works with Heather will soon discover, she focuses on the task, not the clock. Heather came to Pitzer from the Claremont Graduate School where she is a graduate student in the English Department, and has extensive background in private industry. Her initiative, sense of responsibility, computer skills and database management abilities are unsurpassed by anyone who has ever walked through the portals of Pitzer College. ISPP is indeed fortunate to have Heather on board.

The newest addition to member services is our participation in ProfNet. Our new publicist, Aubrey Immelman, has signed up ISPP to participate in ProfNet, a service which matches experts with journalists. Each day journalists in search of expert commentary register developing stories with ProfNet. ProfNet forwards these requests to registered participants and any participants with the required expertise respond to ProfNet which then passes the contact information on to the journalists. Aubrey will scour the daily feeds for stories related to our members' interests and pass on the contact information. For that reason it is important that interested members review the information we have about your interests and make any corrections or updates. The database can be reviewed on our website at: <http://ispp.org/ISPP/Lasso/Search.html>. To

make things even easier on Aubrey, feel free to send a brief statement of your interests and full contact information to: ispp@hotmail.com. Aubrey will be engaging in a wide variety of activities designed to make political psychology in general, and ISPP in particular, more visible. If you have any suggestions, such as newsletters or journals in which to advertise ISPP activities, please let Aubrey know.

Another new, albeit long-promised, service to our members is the secure server which makes it possible to join or renew membership online using encryption

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technology that provides some protection against exposing credit card information to interception in transit. We will also be able to register for the annual meeting online. It was a long, frustrating process, but one by-product is that other non-profit organizations will have lower hurdles to leap when they set up their own secure servers. We managed to negotiate a substantially reduced subscription rate and VeriSign now has a non-profit policy as a result of our efforts.

Among the recent ISPP developments is the revitalization and/or creation of a number of committees. The Young Scholars Committee has been reconstituted as discussed on page 5, as has the Membership Committee, as discussed on page 3. The Membership Committee has taken on the task of personally contacting people on a list of 1000 potential members generated by exchanging membership lists with the APSA Political Psychology section, identifying authors who have published in Political Psychology who are not members, and past members who have not renewed for at least two years. We also created a monograph committee, a conference committee, curriculum committee, and a digital access committee as discussed in David Winter's column on page 3.

One of the goals I set when I became Executive Director was to reinforce and expand our membership base. I am happy to report that in the past two months our membership base has increased by more than two hundred members. We still have another hundred members to go before we match the high point during George Marcus's stewardship, but with the help of the membership committee I am confident that we will match that high and perhaps go beyond.

A second major goal I set for myself upon becoming Executive Director was to provide our membership with digital access to the articles in *Political Psychology*. Over the next year I hope to be able to report that members will have password protected access to internet versions of the current issues of *Political Psychology* and that everyone, member or not, will have access over the internet to all issues older than two years. A committee has been formed and we are in the initial stages of reviewing the policies of other journals and working out the details of how access to *Political Psychology* will work. Please feel free to contact me with any suggestions or worries.

The third major goal I set for myself was the expansion of degree granting programs in political psychology at both the undergraduate and graduate levels. A curriculum committee is now being established to develop a model curriculum for undergraduate, masters, and Ph.D. programs, along with a "SWAT" team composed of senior scholars in both Political Science and Psychology who will sit down with department heads, deans, provosts, and presidents to help get programs underway. If you have tried to establish a political psychology program at your institution, please let me know what your experience has been and offer any appropriate advice you might have. Similarly, if your

institution already has a program, please pass on the information which we will add to our website's listing of programs found at: <http://ispp.org/ISPP/ppprogs/programs.html>.

As for my other goals, I am happy to report that to a large degree they have already been met. Our communications have been vastly improved. Every committee has a mailing list to which all members are subscribed, the Central Office telephone is manned from 8:00 A.M. to 6:00 P.M. (PST) daily, and I am available via email virtually every waking hour. An administrative manual has been produced detailing office procedures and ISPP policies to facilitate the next transition, and many Central Office tasks have been automated. Most importantly, our central office database has been overhauled, refined, fine tuned, and otherwise made fully functional which should make it much easier to meet our members needs. In sum, we are moving forward rapidly and looking forward to an exciting, productive year. Please feel free to contact me if you have any concerns, ideas, or suggestions at: ispp@pitzer.edu.

Dana Ward
Executive Director

Farewell

My term as President of ISPP concluded with the annual meeting in Montreal. The year was one of consolidating and initiating several important administrative changes. Mat Hakemi of the University of British Columbia has settled admirably into the position of Conference Director. We now use the services of professional organizers to handle conference setup and registration, which has saved the society much time and money. At the conclusion of the Montreal meeting, with the enthusiastic approval of the Governing Council, Dana Ward took over the position of Executive Director and began the task of moving the central office to Pitzer College in California. The Governing Council also expressed its appreciation for Steve Brown's service to the society during his term. The transition is now complete, with the central office fully functional. With these changes ISPP has established a firm foundation for future growth and development. To this end, President David Winter has asked me to chair a membership committee, and I hope that all of you will help to expand our organization, especially to areas of the world hitherto underrepresented in ISPP. I urge you all to come to the 1999 meeting in Amsterdam and to urge your colleagues to join us. (Our year 2000 meeting will be in Seattle, under the presidency of Dani Bar-Tal.)

Martha Crenshaw
ISPP President 1997-98

HAIL

I am honored to serve as ISPP's President during 1998-99. Political psychology is the focus of my teaching and research, and so to me our organization has always been a comfortable intellectual and social "home."

This year brings a lot of changes to ISPP. Many of these changes are described in other stories in this issue of *ISPPNews*. The Central Office is now located at Pitzer College, one of the five Claremont Colleges, in Claremont, California (near Los Angeles). The Executive Directorship is in the able hands of Dana Ward (dward@pitzer.edu), assisted by Heather Gillespie (heather_gillespie@pitzer.edu). Replacing Dana at *ISPPNews* are new co-editors Juliet Kaarbo (kaarbo@falcon.cc.ukans.edu) and Ryan Beasley (rbeasley@falcon.cc.ukans.edu), both of the University of Kansas. Aubrey Immelman (aimmelman@hotmail.com), of St. John's University in Minnesota, has agreed to become ISPP's first Publicist. He will be responsible for monitoring the World Wide Web, the academic media, and other sources in order to promote and publicize ISPP activities, and will also serve as liaison between the media and ISPP members' scholarship and expertise.

This year we are beginning a major effort to expand our membership. After the Montreal meeting last July, we established a Membership Committee, chaired by Martha Crenshaw (mcrenshaw@wesleyan.edu) and made up of representatives from different geographical areas:

Tom Bryder: Western Europe
 Cynthia Chataway: Canada
 Barbara Farnham: United States
 Maritza Montero: Latin America
 Graciela Mota: Mexico
 Adam Niemczynski: Central and Eastern Europe
 Eugene Okamoto: Japan and Asia
 Paul 't Hart: Western Europe

The Membership committee can be reached via email at membcom@pitzer.edu. Members of this committee will identify and contact potential members in their area, encouraging them to get involved in ISPP activities. (Later on, we hope this effort might lead to the emergence of local "networks" and regional political psychology activities.)

In the long run, however, ISPP will only grow and prosper if it continues to attract young scholars. To do this, we must be aware of the special problems and issues they face, doing interdisciplinary work in an academic world (too) tightly organized along disciplinary lines. For the past eight years, the Summer Institute in Political Psychology has trained several hundred young scholars. Now we must work with these and other young scholars to develop activities, opportunities, and support that will sustain their interest and

commitment. To this end, we are therefore reviving the Young Scholars Committee, chaired by Markus Kimmelmeier (markusk@umich.edu). Members include Antonio Brown, Andrea Grove, Tobias Nischalke, and Shana Levin. The committee can be reached via email at ysc@pitzer.edu. I encourage young scholars (graduate students and people up through five years post-doctorate) to contact Markus with suggestions for activities at the Amsterdam meeting.

Over the years, many members have discussed having an ISPP-sponsored series of monographs or other publications. This year we have appointed a Monographs and Publication Committee, chaired by Kristen Monroe (krmonroe@orion.oac.uci.edu), to move these plans forward through talking with potential publishers.

Because we need to manage the rapid growth of digital publication access in ways that will help ISPP, we have also established a Digital Committee that will develop policy suggestions to be submitted to the Governing Council. Dana Ward is chairing the Digital Committee whose members include Marilyn Brewer, Peg Hermann, Eugene Borgida. The Digital Committee can be reached via email at ispp@pitzer.edu.

Our 22nd scientific meeting will take place July 18-21, 1999, in Amsterdam. Since it will be our last meeting of the 20th Century, I constructed the theme around two major political-psychological trends of the century — global economic and political integration, countered by nationalistic and ethnocentric localism. Our century has certainly experienced conflict between the two; in the next century, can political psychology also point the way to communication and civility? The Netherlands — home of Anne Frank, site of the World Court and war crimes trials, and a nation long in the forefront of internationalism — is certainly an appropriate place to explore these themes. Program Chair Sam McFarland (Sam.McFarland@wku.edu) and Conference Chairs Christ'l de Landtsheer (delandtsheer@pscw.uva.nl) and Bert Klandermans (pg.klandermans@psy.vu.nl) are planning an exciting series of panels and special events. There will be more information in the Spring *ISPPNews* and in the preliminary program that you will receive next April.

I look forward to seeing you in Amsterdam in July! Meanwhile, I also invite you to become involved in ongoing ISPP activities, and I encourage you to contact me with your ideas, suggestions, and complaints:

David Winter
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 University of Michigan,
 525 E. University Ave.,
 Ann Arbor, MI 48104-1109, USA;
 Telephone (734) 647-3952;
 Fax (734) 647-9440.
 Email: dgwinter@umich.edu

Invitation to ISPP's 22nd Annual Scientific Meeting in Amsterdam July 18-21, 1999

For our 22nd Annual Scientific Meeting ISPP will return to Amsterdam, The Netherlands, site of the memorable 9th Annual Meeting. The conference dates are July 18 to July 21, 1999 and will take place in the Okura Hotel, which is one of the best hotels in Amsterdam. The Okura is located in the center of town, and boasts a panoramic view of the city. It is within easy walking distance of the Rijksmuseum, the Van Gogh Museum, the renowned Concert building, and the RAI Congress and Exhibition building. A number of events have been planned by the conference chairs, Christ'l De Landtsheer and Bert Klandermand, and the city will have much to offer while we are there, including a Frank Lloyd Wright exhibition. If you were not one of the lucky ones in Washington D.C. and Los Angeles to see the Van Gogh exhibit while it was on tour, the newly renovated Van Gogh museum will re-open in May 1999, in plenty of time for our meeting.



Hotel Okura Amsterdam

Christ'l De Landtsheer and Bert Klandermand, along with the assistance of The Dutch Society for Political Psychology's local organizing committee, have laid the foundation for an excellent meeting. The preliminary program already includes an afternoon guided excursion to the "Waterstate", a still functioning 13th century form of Dutch democracy created in the struggle to stay above water, along with a sight-seeing tour in North Holland and a reception in Edam.

The opening reception is planned for the Amsterdam Historical Museum (city center), where we will hear from Amsterdam city officials. There will be a session held at the Jewish Historical Museum, including a visit to the Synagogue and a walk through Jewish Amsterdam. Another

highlight of the program is a lunch time plenary session with Dutch politicians, and a session on Dutch drug policy and tolerance, followed by a guided "social tour" around the Red Light district of Amsterdam.

Among the many events planned for the third day of the conference are a session on right-wing extremism at Anne Frank House, a lunch time plenary session with European politicians, panels on the European Union, and the day will end with the Annual Awards Dinner.

The fourth day of conference will include a Plenary lunch session with eminent Dutch scientists, and on the following day a post-conference tour is planned to The Hague to visit the International Court of Justice as well as lunch at the Dutch Parliament with a guided tour by a member of Parliament.

Sam McFarland, Program Chair for Amsterdam, (email: sam.mcfarland@wku.edu), is already at work putting together our panel sessions. Included among the panels will be a series organized by Joseph V. Montville, the Jeanne Knutson Symposium: Practicing Political Psychology, designed to build bridges between university based political psychologists and political psychologists putting theories and findings to work in government and private practice. Several past-presidents of ISPP will be invited to participate in this and other panels. Cynthia Chataway is organizing panels on the interaction between official diplomats and "Track II" (unofficial) diplomacy. Panels are also in the works dealing with a number of conflict resolution foci, including Northern Ireland, Tajikistan, and the Basque region of Spain.

Enclosed you will find a "Call for Papers" which you can copy and circulate among colleagues and post on bulletin boards so we can get as wide a circle of participants as possible. The deadline for submitting proposals is January 9, 1999.

The 22nd Annual Scientific Meeting is shaping up to be one of our best meetings ever. The Conference Committee, the Governing Council, the Dutch Society for Political Psychology, and the Central Office are all determined to make this conference a path-breaking event with new fora for presenting research, new areas for applying the insights of political psychology, and new opportunities for collaboration between practitioners and academics, and between young scholars and established leaders in the discipline. Please join us at our last meeting in the 20th century and help celebrate a re-vitalized International Society of Political Psychology.

THE DEPARTMENT OF POLITICAL
SCIENCE
AT SUNY STONY BROOK
ANNOUNCES

**A NEW PRIZE FOR BEST
UNDERGRADUATE RESEARCH
PAPER IN
POLITICAL PSYCHOLOGY IN 1998**

The paper should be on a topic linked to political psychology; this includes the study of attitudes and behavior linked to elections and contemporary political issues, and the psychological processes underlying the development of political attitudes and behavior. It should be roughly 15 to 20 pages in length (double-spaced), singly authored, and should reflect the work of the student, although research conducted under a faculty adviser's supervision is acceptable. Preference will be given to papers that report the findings of original empirical research, however papers which present a critical review of an area of research in political psychology will also be considered. In your submission, please include two copies of the paper and a letter of support from a faculty adviser. An award of \$250 will be made to the author of the paper judged by members of the Political Psychology Faculty to best meet the criteria.

Deadline for entry is December 15, 1998.
Please send papers to:

*Linda Pfeiffer, Graduate Coordinator
Department of Political Science
SUNY Stony Brook
Stony Brook, New York 11794-4392*

The Young Scholars Committee

We are back in business! The newly invigorated Young Scholars Committee (YSC) gives voice and visibility to the needs and interests of graduate students, junior faculty and other young and non-tenured academic life forms within ISPP. The YSC's goals include: to provide information and assistance to young scholars' efforts to conduct political-psychological research, to help them develop their careers and to support their attendance at the ISPP annual meetings.

We are already hard at work. First, we are trying to establish a grant that would help young scholars to fund their travel to the annual meetings. At the upcoming annual meeting, we will establish a YSC social hour to facilitate dialogue among young scholars in the society. This will be an opportunity where, for example, a new assistant professor with a degree in political science and a post-doc in psychology might describe her/his experience seeking an academic position. Further, we hope to sponsor a panel that will address the specific professional issues of young political psychologists. If there is sufficient interest, we may re-establish the YSC mentorship program by which YSC helps graduate students to connect with faculty from other universities. And, as maybe one of the most obvious goals, the YSC will promote ISPP among those young scholars who have not yet discovered it, and thus keep ISPP fresh and vibrant.

The members of the newly re-constituted YSC are: Shana Levin (psychology, McKenna College, USA), Antonio Brown (political science, University of Michigan, USA), Roger Scully (political science, Brunel University, UK), Andrea Grove (political science, Ohio State University, USA), Tobias Nischalke (political science, University of Canterbury, New Zealand), and Markus Kimmelmeier, chair (psychology, University of Michigan, USA).

If you have any questions or want to share some ideas, I would love to hear from you. Please write to Markus Kimmelmeier, Department of Psychology, University of Michigan, Ann Arbor, MI 48109-1109, USA; markusk@umich.edu.

WEBMASTER NEEDED

The ISPP homepage is in need of a webmaster. Since Dana Ward has taken over responsibility for the Central Office the ISPP webmaster position has remained vacant. Qualifications for the position include knowledge of the Macintosh platform, WebStar Server software, and basic HTML writing skills. The website itself will remain on the Central Office server, so it is not necessary to have your own server. An account will be created giving the webmaster full control over the website via ftp and remote administration capabilities built into WebStar software. There are few day-to-day management responsibilities. The major time commitments come when it is time to place the *ISPPNews* online twice a year and when it is time to place the preliminary program online. Both the newsletter and the preliminary program require about a day of work. Interested applicants should email the Central Office (ispp@pitzer.edu) describing your qualifications.

ISPP AWARDS

Harold Lasswell Award for Scientific Contributions to Political Psychology *Recipient: Paul M. Sniderman*

For nearly three decades Paul Sniderman's numerous journal articles, chapters, and books have furthered our substantive understanding of the psychology of political attitudes and behaviors, as well as revolutionized the methods we use for studying these dynamics. Researchers interested in topics as diverse as the political consequences of self-esteem, the dynamics of partisanship, political alienation, support for political systems, political legitimacy, the politics of faith, civil rights, political tolerance, and symbolic politics, have benefitted from his theoretical insights and empirical findings.

Over the last several years, Professor Sniderman's research on heuristic decisions making, political reasoning, and the relationship between emotions and reason in political judgments — most clearly developed in his book, *Reasoning and Choice: Explorations in Political Psychology* (coauthored with Richard Brody and Philip Tetlock) — has been at the center of a growing literature on cognitive processes in political decision making. Equally influential has been his research on the politics of race and ethnicity, and the relationship between racial/ethnic attitudes and the broader values of liberty, equality, and fairness, developed in works such as *The Scar of Race* (with Thomas Piazza), *Prejudice, Politics, and the American Dilemma* (with Philip Tetlock and Edward Carmines), *The Clash of Rights* (with Joseph Fletcher, Peter Russell, and Philip Tetlock), and *Reaching Beyond Race* (with Edward Carmines).

In addition to his contributions to the theory and substance of political psychology, Professor Sniderman has made major contributions to the methodology of our field — most notably through his use of experimental surveys, which combine the benefits of controlled experiments with the generalizability and statistical power of large-scale survey research. His creative use of this approach, as well as its increased use by other scholars, has played an important role in furthering our understanding of the causal dynamics of attitude formation.

One indication of Professor Sniderman's commitment to and impact on the field of political psychology is his long history of collaborative research, especially his role as a cultivator and supporter of younger scholars. He has played a leading role in the "Multiple Investigator Survey," run out of the

University of California at Berkeley, a project that has supported numerous teams of researchers and produced a wealth of findings on a range of topics of relevance to political psychology.

In the end, however, what was most impressive to the Awards Committee was that Professor Sniderman uses his technical skills to address the central, normative issues of contemporary democracy — issues such as civil rights and liberties, inequality, race and ethnicity, and citizenship.

Given his numerous contributions to the theory, substance, and methodology of political psychology, it is fitting that the International Society of Political Psychology present Paul M. Sniderman with the 1998 Harold Lasswell Award for distinguished scientific contributions to political psychology.

For the Awards Committee
Michael X. Delli Carpini

Jeanne Knutson Award for Service to the ISPP *Recipient: Stanley Renshon*

The Jeanne Knutson Award for distinguished service to the society was presented in 1998 to Stanley Renshon to honor him for his important contributions as editor of *Political Psychology*. Stanley served first as co-editor and then as editor of the journal from 1989 to 1997. He left the journal with an acceptance rate of 12% for newly submitted manuscripts, which is an impressive mark of selectivity. During his tenure he also initiated a series of special issues, symposia, and forums on subjects of broad interest to the discipline and established new sections on classics in the field, interdisciplinary foundations, professional development, policy applications, and theory and prediction. Stanley engaged broad sections of the membership of ISPP in the journal's activities by selecting them to serve on the editorial board, as reviewers, as the editors of special issues, and as contributors to symposia and forums. Under Stanley's leadership, the journal flourished as a medium for the lively exchange of ideas on topical subjects and as a host for diverse intellectual traditions and methodologies. In making this award, ISPP expresses the deep appreciation of its members for Stanley's dedication and commitment.

For the Committee
Martha Crenshaw

Nevitt Sanford Award for Distinguished Professional Contributions to Political Psychology

Recipient: Elizabeth Lira-Kornfeld

Elizabeth Lira-Kornfeld did her undergraduate and postgraduate studies in Psychology, obtaining degrees in social and clinical psychology in 1977 and 1978. Her early practice between 1971 and 1973 was carried out at the University of Chile and the Catholic University of Chile. In 1973, when President Allende's government was overturned by Pinochet's coup d'etat, so was Lira-Kornfeld's life.

Professor Lira-Kornfeld began actively working to help victims of political violence and repression in Chile. In 1977, along with other colleagues, and under the protection of the Church, she founded FASIC (Foundation for Social Help of the Christian Churches). There she simultaneously developed a practice that tended to patients' psychotherapeutical needs while at the same time conducting research into the effects of political trauma, torture, and psychological warfare. In the process, she produced scientific articles published in international and Chilean journals.

In 1987 she left FASIC to found and direct the Latin American Institute of Mental Health and Human Rights (ILAS). At ILAS she continued her defense of human rights, while orienting her practice to the help returning exiles after the restitution of democracy in Chile. She began traveling extensively throughout Latin America, Europe and the near East as an advisor for problems related to victims of war, of political repression and refugees. She has been a consultant for the United Nations (UNICEF, ACNUR, UNESCO), visiting Bolivia, El Salvador, Croatia, and Turkey, as well as the Salvadoran and Guatemalan refugees in the United States. Along with this busy schedule, at ILAS she published several books on political trauma, human rights, the socio-political and clinical problems of the political exile and their return to a country that had changed during their absence; about the remembering and forgetting of political violence. In 1994 she returned to teaching at "Andres Bello" University and ARCIS University, and this year at "Alberto Hurtado" University. This June, she was awarded the "Sergio Yulis" Award of the Chilean Society of Clinical Psychology for her work in Human Rights.

Throughout her career, Elizabeth Lira-Kornfeld has been both an Academic and an activist serving people in need. The ISPP recognizes this intense and fruitful political psychologist who is putting to work, and advancing, the

discipline's psycho-political perspectives and knowledge, sometimes at great risk to herself, by presenting her with the Nevitt Sanford Award for Distinguished Professional Contributions to Political Psychology.

*For the Committee
Maritza Montero*

OPEN POSITION

THUNDERBIRD,
The American Graduate School of International Management



CROSS CULTURAL/INTERCULTURAL SPECIALISTS

Thunderbird, The American Graduate School of International Management, is seeking two academic professionals for tenure track faculty positions to teach, conduct research and serve the institution's stakeholders, focusing on cross-cultural interactions in a global business context. One position is at the professor level, and one is at the assistant professor level.

QUALIFICATIONS:

- Earned Ph.D. in the behavioral sciences (psychology, social psychology, intercultural communications, organization behavior and related disciplines).
- Demonstrated record of teaching excellence at the graduate level.
- Ability to collaborate with colleagues in similar and related academic disciplines.
- Overseas living/working experience and a second language highly desirable.

Letters of application and full *curriculum vitae* are due at the address below by December 15, 1998.

Chair, Cross-Cultural Search Committee
International Studies Department
Thunderbird, The American Graduate School of International Management
15249 N. 59th Avenue
Glendale, Arizona 85306-6011 USA

PROFESSIONAL NEWS

NATIONAL SOCIAL SCIENCE ASSOCIATION CONFERENCE LAS VEGAS, NEVADA

The National Social Science Association is now accepting proposals for the Spring national meeting to be held April 11-13, 1999 in Las Vegas, Nevada. This national conference will feature papers, discussions, workshops and symposia in all social science disciplines.

Please send or FAX your proposal along with a twenty-five word abstract to:

NSSA Las Vegas Meeting,
2020 Hills Lake Dr.,
El Cajon, CA 92020-1018.

Fax: (619) 258-7636
Email: natsosci@aol.com
Association Phone: (619) 448-4709.

Gradiva Award

Not only did Stanley A. Renshon win the Richard E. Neustadt Award in 1997 for his book, *High Hopes: The Clinton Presidency and the Politics of Ambition* (as reported in the Spring 1998 *ISPPNews*, but he has also been named the 1998 winner of the National Association for the Advancement of Psychoanalysis' Gradiva Award for the best published work that advances psychoanalysis in the category of biography.

**VISIT THE ISPP
WWW
HOMEPAGE:**

<http://ispp.org>

**WHERE YOU CAN SEARCH
THE MEMBERSHIP DIRECTORY
OR POST ANNOUNCEMENTS**

Leadership Quarterly Special Issue on "Political Leadership"

Volume 9, Issue 3, of the *Leadership Quarterly* is a special issue specifically devoted to "Political Leadership." The issue includes articles by several ISPP members, including the journal's Guest Editor, Dean Keith Simonton; the current ISPP President, David Winter; ISPP publicist, Aubrey Immelman; *ISPPNews* co-editor, Juliet Kaarbo; *Political Psychology* former editor, Stanley Renshon; and the ISPP Councillor, Margaret Hermann. Contents include:

Part I: "World Heads of State"

"Leadership Styles of Prime Ministers: How Individual Differences Affect the Foreign Policymaking Process" (Juliet Kaarbo and Margaret C. Hermann);

"American Presidential Proactivity, Charismatic Leadership, and Rated Performance" (Ronald J. Deluga);

"Measuring the Motives of Soviet Leaders and Soviet Society: Congruence Reflected or Congruence Created?" (David P. Schmitt and David G. Winter);

"Political Leadership Across the Life Span: Chronological versus Career Age in the British Monarchy" (Dean Keith Simonton);

"The Warrior Model of Leadership: Classic Perspectives and Contemporary Relevance" (David C. Nice).

Part II, "The 1996 U.S. Presidential Election:"

"The Political Personalities of 1996 U.S. Presidential Candidates Bill Clinton and Bob Dole" (Aubrey Immelman);

"A Motivational Analysis of the Clinton First Term and the 1996 Presidential Campaign" (David G. Winter);

"Analyzing the Psychology and Performance of Presidential Candidates at a Distance: Bob Dole and the 1996 Presidential Campaign" (Stanley A. Renshon);

"Does Leadership Matter in the Political Arena? Voter Perceptions of Candidates' Transformational and Charismatic Leadership and the 1996 U.S. Presidential Vote" (Rajnandini Pillai and Ethlyn A. Williams).

For subscription information, write
JAI Press Inc., Subscription Department,
55 Old Post Road - No. 2, P.O. Box 1678,
Greenwich, CT 06836-1678

BOOK AND JOURNAL ANNOUNCEMENTS

Book announcements and descriptions are published in this column. For book reviews, submissions are encouraged to the ISPP journal *Political Psychology*.

NEW BOOKS

**Politically Speaking:
A Worldwide Examination of Language
Used in the Public Sphere**

Ofer Feldman and Christ'l De Landtsheer, Editors
Praeger Publishers.

As the title suggests, this book offers an overview of the characteristics, nature and content of political language. It looks at the various roles language plays in the political domain, bringing together essays on specific issues of relevance to political language in both Western and non-Western societies. Special emphasis is placed on new topics which have stimulated interest in the general study of political discourse.

Politically Speaking contains extensive references, reviews recent research, and presents original or updated findings. The articles illustrate the diversity of research methodologies and theoretical approaches to analyzing the function language plays in the polity. By examining press reports, political orations, election propaganda, ideological treatises, and political party programs subtle links emerge between political culture and the language elites and the public use in their symbolic interactions. Included are analyses of the rhetoric American presidents, Arab leaders and French presidential candidates use and changes in Russian leaders' rhetoric are noted. The analysis also includes an examination of the political discourse employed in Japan, Argentina, Brazil and Venezuela.

The volume is divided into three main parts: The Nature and Scope of Political Discourse, The Discourse of the Political Elite, and Methods in the Study of Political Discourse. Contributors include Raphael Israeli, Christa Lang-Pfaff, Carol B. Conaway, Richard D. Anderson, Jr., Amos Kiewe, Maritza Montero, Isabel Rodriguez Mora, Simone Bonnafous, Matthew G. Sorley, Peter Bull, Herbert Barry, III, Peter Suedfeld, Loraine Lavallee, Jennifer Brough, Francis A. Beer, and Robert Hariman.

Ofer Feldman teaches at Naruto University of Education. **Christ'l De Landtsheer** teaches at the University of Amsterdam.

ISBN 0-275-96122-2. 224 pages \$69.50 1998.

**Euphemism, Spin, and the Crisis in
Organizational Life**

Howard F. Stein
Quorum Books.

In this book about deception and self-deception in and beyond the workplace, Stein portrays a psychological, ethical, cultural, and spiritual crisis that cannot be reduced to a business crisis. He shows how the language of economics shrouds loss, dread, rage, despair, and brutality in the guise of rational business necessity. For example, the act of ridding a workplace of thousands of people has become magically, euphemistically transformed into an impersonal, "bottom line" based exercise in "downsizing" and "outsourcing." As Stein explores the role of euphemism in the official doctrines and public claims of business, he also portrays how people experience the trauma of repeated mass layoffs, and the constant turmoil over shifting workroles and uncertain job security. Stein shows how the inner experience of downsizing, reengineering, and corporate medicine becomes part of a person's very essence and structure, not some unfortunate epiphenomenon.

Three extensive case studies—one of downsizing (and related social engineering concepts), one of managed care, and another of the U.S. prairie's adaptation to life after the Oklahoma City bombing—provide the evidence for his interpretation. Stein supplements these with telling analyses of the concept of "spin," the popularity of Scott Adams' Dilbert cartoons, George Orwell's trenchant use of euphemism in his novels, and the web of words on which the Nazis' extermination program was spun. He shows how our priorities have created long-term massive social casualties for the sake of short-term gain. Further, he shows how a widespread cultural ethos of scarcity and callousness transcends the boundaries of workplace and business. He calls for an ethical awakening from our self-deceptions and the social harm we have done in the name of good business, and for direct, honest language that expresses our feelings and intentions.

Howard F. Stein is Professor in the Department of Family and Preventive Medicine, University of Oklahoma Health Sciences Center, Oklahoma City.

ISBN 1-56720-124-5. 192 pages \$55.00 1998.

Constructive Conflicts From Escalation to Resolution

By Louis Kriesberg
Rowan & Littlefield Publishers

This comprehensive analysis of all kinds of social and political conflicts reveals an important, but neglected truth: conflicts often are waged constructively. *Constructive Conflicts: From Escalation to Resolution* makes it clear how that can occur at each stage of a conflict's course from emergence, escalation, de-escalation, termination, and finally, to resolution.

Kriesberg compares and synthesizes a wide variety of theoretical approaches, drawing from the social sciences, especially sociology, political science, anthropology, and social psychology. He also draws from the newer interdisciplinary fields of conflict resolution, peace studies, feminism, and security studies. Case studies and quantitative data about a wide variety of conflicts are used, including community and labor management conflicts, class and political revolutionary struggles, and gender-related struggles in small and largescale settings. Kriesberg gives particular attention to major interstate and inter-ethnic conflicts. These include the American Civil Rights struggle of the 1960s, the struggle against apartheid in South Africa, the cold war between the U.S. and the Soviet Union and its transformation, and the transformations of the Israeli-Arab conflicts.

Kriesberg draws on past and current theory, research, and practice to develop a systematic and coherent approach to understanding how a wide variety of struggles can be waged constructively in a new global context.

Louis Kriesberg is Professor Emeritus of Sociology and Maxwell Professor of Social Conflict Studies at Syracuse University

ISBN 0-8476-8892-5 \$24.95 320 pages 1998

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BLOODLINES: From Ethnic Pride to Ethnic Terrorism

By Vamik Volkan
Farrar -Straus -Giroux

A psychiatrist with a specialty in international relations provides a timely and insightful investigation into group identity and ethnic violence.

As a native Turkish Cypriot, Volkan brings a personal as well as professional understanding to the question of "why, beyond their individualized motivations, people kill for the sake of protecting and maintaining their large-group identities." Although geared toward diplomats and academics, this study is readily accessible to the lay reader. The bulk of it is comprised of analyses of specific ethnic struggles in Europe and the Middle East—between Egyptians and Israelis, Bosnian Serbs and Muslims, Turks and Greeks on Cyprus—as well as of the newly independent or democratized countries of Latvia, Estonia, and Romania. Interspersed throughout these chapters are sections that provide the terminology and theoretical foundations for Volkan's thought-provoking analyses of specific situations. He introduces several useful concepts for understanding the formation of large-group identities and what motivates such groups to exaggerate their ethnocentrism: ethnic tent (Volkan's metaphor to illustrate large-group psychology); we-ness (a shared reservoir of ethnic identifiers that define a group); chosen glory (a historical event that induces feelings of triumph and thus bolsters a group's self-esteem); chosen trauma (the collective memory of a past calamity that remains dormant but may later be reactivated and distort perceptions); time-collapse (in which the feelings and fantasies about a past shared trauma are projected onto the current situation); psychological DNA of a group (as kept alive by literature, art, song, e.g., the Battle of Kosovo is psychological DNA among Serbs).

Volkan is an astute observer of both the small detail and the broader canvas of human behavior. An urgent study of what transforms ethnic pride into violence against others.

Vamik Volkan, M.D., is professor of Psychiatry and a psychoanalyst at the University of Virginia, where he is also the founder and Director of the university's Center for the Study of Mind and Human Interaction. He is also past-president of ISPP

ISBN 0-374-11447-1 \$25.00 1997

**ROOSEVELT AND THE MUNICH CRISIS
A Study of Political Decision-Making**

Barbara Rearden Farnham
Princeton University Press

Franklin Roosevelt’s intentions during the three years between Munich and Pearl Harbor have been a source of controversy among historians for decades. Barbara Farnham offers both a theory of how the domestic political context affects foreign policy decisions in general and a fresh interpretation of FDR’s post-Munich policies based on the insights that the theory provides. Because existing theoretical approaches to value conflict ignore the influence of political factors on decision-making, they offer little help in explaining Roosevelt’s behavior. As an alternative, this book develops a political approach to decision-making which focuses on the impact that awareness of the imperatives of the political context can have on decision-making processes and, through them, policy outcomes. It suggests that in the face of a clash of central values decision-makers who are aware of the demands of the political context are likely to be reluctant to make trade-offs, seeking instead a solution that gives some measure of satisfaction to all the values implicated in the decision.

Barbara Rearden Farnham is a Research Associate at the Institute of War and Peace Studies.

ISBN 0-691-01158-3 328 page \$39.50 1997

**Constructive Conflicts
From Escalation to Resolution**

By Louis Kriesberg
Rowan & Littlefield Publishers

This comprehensive analysis of all kinds of social and political conflicts reveals an important, but neglected truth: conflicts often are waged constructively. *Constructive Conflicts: From Escalation to Resolution* makes it clear how that can occur at each stage of a conflict’s course from emergence, escalation, de-escalation, termination, and finally, to resolution.

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Louis Kriesberg is Professor Emeritus of Sociology and Maxwell Professor of Social Conflict Studies at Syracuse University.

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Contents:

Boehnke, K., & Bar-Tal, D. "Political psychology as applied psychology: An introduction."

Kelman, H. C. "Social-psychological contributions to peacemaking and peacebuilding in the Middle East."

Lau, R. R., & Levy, J. S. "Contributions of behavioural decision theory to research in political science."

Volkan, V. D. "Ethnicity and nationalism: A psychoanalytic perspective."

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